

Grupo ACS						Income statement			
Euro Million	2016	5	2017	7	20	18	Var.		
Net Sales	31,975	100.0 %	34,898	100.0 %	36,659	100.0 %	+5.0%		
Other revenues	462	1.4 %	321	0.9 %	407	1.1 %	-5.7%		
Joint Ventures Net Results*	77	0.2 %	111	0.3 %	161	0.4 %	+45.5%		
Total Income	32,514	101.7 %	35,330	101.2 %	37,066	101.1 %	+4.9%		
Operating expenses	(23,738)	(74.2 %)	(25,363)	(72.7 %)	(26,719)	(72.9 %)	+5.3%		
Personnel expenses	(6,752)	(21.1 %)	(7,688)	(22.0 %)	(7,910)	(21.6 %)	+2.9%		
Operating Cash Flow (EBITDA)	2,023	6.3 %	2,279	6.5 %	2,437	6.6 %	+6.9%		
Fixed assets depreciation	(514)	(1.6 %)	(611)	(1.8 %)	(573)	(1.6 %)	-6.3%		
Current assets provisions	(64)	(0.2 %)	(42)	(0.1 %)	(74)	(0.2 %)	+76.7%		
Ordinary Operating Profit (EBIT)	1,445	4.5 %	1,626	4.7 %	1,791	4.9 %	+10.1%		
Impairment & gains on fixed assets	(20)	(0.1 %)	(15)	(0.0 %)	(0)	(0.0 %)	-96.9%		
Other operating results	(111)	(0.3 %)	(170)	(0.5 %)	(138)	(0.4 %)	-18.9%		
Operating Profit	1,314	4.1 %	1,440	4.1 %	1,652	4.5 %	+14.7%		
Financial income	186	0.6 %	203	0.6 %	155	0.4 %	-23.7%		
Financial expenses	(526)	(1.6 %)	(486)	(1.4 %)	(412)	(1.1 %)	-15.2%		
Ordinary Financial Result	(340)	(1.1 %)	(283)	(0.8 %)	(257)	(0.7 %)	-9.1%		
Foreign exchange results	(13)	(0.0 %)	(5)	(0.0 %)	(11)	(0.0 %)	+110.3%		
Changes in fair value for finacial instruments	66	0.2 %	244	0.7 %	66	0.2 %	-72.8%		
Impairment & gains on finacial instruments	(23)	(0.1 %)	(5)	(0.0 %)	(24)	(0.1 %)	n.a.		
Net Financial Result	(310)	(1.0 %)	(50)	(0.1 %)	(226)	(0.6 %)	+351.1%		
Results on equity method*	(1)	(0.0 %)	27	0.1 %	225	0.6 %	n.s.		
PBT of continued operations	1,002	3.1 %	1,417	4.1 %	1,650	4.5 %	+16.5%		
Corporate income tax	(407)	(1.3 %)	(330)	(0.9 %)	(390)	(1.1 %)	+18.3%		
Net profit of continued operations	596	1.9 %	1,087	3.1 %	1,260	3.4 %	+16.0%		
Profit after taxes of the discontinued operations	414	1.3 %	0	0.0 %	0	0.0 %	n.a.		
Consolidated Result	1,009	3.2 %	1,087	3.1 %	1,260	3.4 %	+16.0%		
Minority interest	258	0.8 %	0	0.0 %	(345)	(0.9 %)	+21.2%		
Net Profit Attributable to the Parent Company	751	2.3 %	802	2.3 %	915	2.5 %	+14.1%		

<sup>\*</sup> Includes, apart from other revenues, the Joint Ventures Net Results, which are those companies that are executing projects but managed with partners



Consolidated Income Statement			<u></u>				
Million Euro	Dec-13 Restated  **	%	Dec-14 Restated **	%	Dec-15	%	
Net Sales	35,178	100.0%	34,881	100.0%	34,925	100.0%	
Joint Ventures Net Results*			623	1.8%	421	1.2%	
Other revenues	571	1.6%	86	0.2%	102	0.3%	
Total Income	35,749	101.6%	35,590	102.0%	35,448	101.5%	
Operating expenses	(25,318)	(72.0%)	(25,276)	(72.5%)	(25,113)	(71.9%	
Personnel expenses	(7,598)	(21.6%)	(7,761)	(22.3%)	(7,927)	(22.7%	
Operating Cash Flow (EBITDA)	2,833	8.1%	2,553	7.3%	2,409	6.9%	
Fixed assets depreciation	(1,145)	(3.3%)	(824)	(2.4%)	(788)	(2.3%)	
Current assets provisions	(48)	(0.1%)	(45)	(0.1%)	(79)	(0.2%)	
Ordinary Operating Profit (EBIT)	1,640	4.7%	1,684	4.8%	1,541	4.4%	
Impairment & gains on fixed assets	(199)	(0.6%)	(4)	(0.0%)	(32)	(0.1%	
Other operating results	98	0.3%	(634)	(1.8%)	(186)	(0.5%	
Operating Profit	1,539	4.4%	1,046	3.0%	1,324	3.8%	
Financial income	362	1.0%	354	1.0%	243	0.7%	
Financial expenses	(1,122)	(3.2%)	(1,036)	(3.0%)	(777)	(2.2%	
Ordinary Financial Result	(760)	(2.2%)	(682)	(2.0%)	(533)	(1.5%	
Foreign exchange results	(23)	(0.1%)	(24)	(0.1%)	38	0.1%	
Changes in fair value for finacial instruments	555	1.6%	234	0.7%	36	0.1%	
Impairment & gains on finacial instruments	101	0.3%	163	0.5%	299	0.9%	
Net Financial Result	(126)	(0.4%)	(309)	(0.9%)	(160)	(0.5%	
Results on equity method	96	0.3%	45	0.1%	201	0.6%	
PBT of continued operations	1,509	4.3%	782	2.2%	1,365	3.9%	
Corporate income tax	(425)	(1.2%)	(319)	(0.9%)	(311)	(0.9%	
Net profit of continued operations	1,084	3.1%	464	1.3%	1,054	3.0%	
Profit after taxes of the discontinued operations	163	0.5%	464	1.3%		0.0%	
Consolidated Result	1,247	3.5%	928	2.7%	1,054	3.0%	
Minority interest	(545)	(1.6%)	(211)	(0.6%)	(329)	(0.9%	
Minority interest from discontinued operations					(9)		
Net Profit Attributable to the Parent Company	702	2.0%	717	2.1%	725	2.1%	

<sup>\*</sup> The Joint Ventures Net Results, which are those companies that are executing projects but managed with partners, has been included in the Total Income figure, whilst the Results on Equity Method includes the net results of the rest of affiliated companies

<sup>\*\*</sup> Dec-13 figures have been restated as a result of the entry into force of the IFRS 10, 11 and 12 new standards, aditionally there has been a reclassification of the results from John Holland and Leighton Services as discontinued operations



ACS Group																
Consolidated Income Statement																
Million Euro	2006	%	2007	%	2008	%	2009	%	2010	%	2011	%	2012		2013	
Net Sales	13,869	100.0 %	15,345	100.0 %	15,276	100.0 %	15,387	100.0 %	15,380	100.0 %	28,472	100.0 %	38,396	100.0%	38,373	100.0%
Other revenues	723	5.2 %	469	3.1 %	524	3.4 %	389	2.5 %	356	2.3 %	519	1.8 %	404	1.1%	571	1.5%
Total Income	14,592	105.2 %	15,814	103.1 %	15,799	103.4 %	15,776	102.5 %	15,736	102.3 %	28,991	101.8 %	38,800	101.1%	38,943	101.5%
Operating expenses	(10,225)	(73.7 %)	(10,857)	(70.8 %)	(10,644)	(69.7 %)	(10,569)	(68.7 %)	(10,195)	(66.3 %)	(20,355)	(71.5 %)	(27,031)	(70.4%)	(27,602)	(71.9%)
Personnel expenses	(3,149)	(22.7 %)	(3,578)	(23.3 %)	(3,773)	(24.7 %)	(3,778)	(24.6 %)	(4,036)	(26.2 %)	(6,319)	(22.2 %)	(8,681)	(22.6%)	(8,340)	(21.7%)
Operating Cash Flow (EBITDA)	1,219	8.8 %	1,380	9.0 %	1,382	9.1 %	1,429	9.3 %	1,505	9.8 %	2,318	8.1 %	3,088	8.0%	3,002	7.8%
Fixed assets depreciation	(259)	(1.9 %)	(285)	(1.9 %)	(299)	(2.0 %)	(343)	(2.2 %)	(405)	(2.6 %)	(954)	(3.4 %)	(1,469)	(3.8%)	(1,208)	(3.1%)
Current assets provisions	(18)	(0.1 %)	(38)	(0.2 %)	(40)	(0.3 %)	(12)	(0.1 %)	(1)	(0.0 %)	(30)	(0.1 %)	(40)	(0.1%)	(48)	(0.1%)
Ordinary Operating Profit (EBIT)	942	6.8 %	1,057	6.9 %	1,043	6.8 %	1,074	7.0 %	1,099	7.1 %	1,333	4.7 %	1,579	4.1%	1,746	4.5%
Impairment & gains on fixed assets	584	4.2 %	6	0.0 %	0	0.0 %	0	0.0 %	(18)	(0.1 %)	(40)	(0.1 %)	37	0.1%	(200)	(0.5%)
Other operating results	(79)	(0.6 %)	(74)	(0.5 %)	148	1.0 %	(40)	(0.3 %)	(4)	(0.0 %)	81	0.3 %	(25)	(0.1%)	98	0.3%
Operating Profit	1,447	10.4 %	989	6.4 %	1,191	7.8 %	1,035	6.7 %	1,077	7.0 %	1,374	4.8 %	1,591	4.1%	1,645	4.3%
Financial income	198	1.4 %	286	1.9 %	403	2.6 %	378	2.5 %	493	3.2 %	521	1.8 %	508	1.3%	361	0.9%
Financial expenses	(421)	(3.0 %)	(555)	(3.6 %)	(771)	(5.0 %)	(661)	(4.3 %)	(808)	(5.3 %)	(1,217)	(4.3 %)	(1,295)	(3.4%)	(1,124)	(2.9%)
Ordinary Financial Result	(223)	(1.6 %)	(269)	(1.8 %)	(368)	(2.4 %)	(283)	(1.8 %)	(316)	(2.1 %)	(695)	(2.4 %)	(787)	(2.0%)	(763)	(2.0%)
Foreign exchange Results	(15)	(0.1 %)	(17)	(0.1 %)	2	0.0 %	(4)	(0.0 %)	25	0.2 %	(22)	(0.1 %)	0	0.0%	(25)	(0.1%)
Changes in fair value for finanacial instruments	(13)	(0.1 %)	124	0.8 %	(651)	(4.3 %)	(2)	(0.0 %)	(1)	(0.0 %)	(98)	(0.3 %)	105	0.3%	555	1.4%
Impairment & gains on financial instruments			80	0.5 %	704	4.6 %	23	0.1 %	536	3.5 %	367	1.3 %	(3,770)	(9.8%)	256	0.7%
Net Financial Result	(251)	(1.8 %)	(82)	(0.5 %)	(314)	(2.1 %)	(266)	(1.7 %)	245	1.6 %	(449)	(1.6 %)	(4,451)	(11.6%)	23	0.1%
Results on equity method	331	2.4 %	172	1.1 %	157	1.0 %	213	1.4 %	222	1.4 %	318	1.1 %	339	0.9%	96	0.3%
Ordinary income of continued operations	1,527	11.0 %	1,079	7.0 %	1,034	6.8 %	981	6.4 %	1,544	10.0 %	1,244	4.4 %	(2,520)	(6.6%)	1,764	4.6%
Corporate income tax	(274)	(2.0 %)	(160)	(1.0 %)	(28)	(0.2 %)	(117)	(0.8 %)	(233)	(1.5 %)	(181)	(0.6 %)	1,005	2.6%	(517)	(1.3%)
Profit after taxes of the continued operations	1,253	9.0 %	1,699	8.0 %	1,007	6.6 %	864	5.6 %	1,312	8.5 %	1,063	3.7 %	(1,515)	(3.9%)	1,247	3.2%
Profit after taxes of the discontinued operations	20	0.1 %	654	4.3 %	816	5.3 %	1,113	7.2 %	43	0.3 %	46	0.2 %	107	0.3%		0.0%
Consolidated Result	1,273	9.2 %	1,573	10.3 %	1,823	11.9 %	1,977	12.8 %	1,355	8.8 %	1,108	3.9 %	(1,408)	(3.7%)	1,247	3.2%
Minority interest	(23)	(0.2 %)	(22)	(0.1 %)	(18)	(0.1 %)	(31)	(0.2 %)	(42)	(0.3 %)	(147)	(0.5 %)	(520)	(1.4%)	(545)	(1.4%)
Net Profit Attributable to the Parent Company	1,250	9.0 %	1,551	10.1 %	1,805	11.8 %	1,946	12.6 %	1,313	8.5 %	962	3.4 %	(1,928)	(5.0%)	702	1.8%