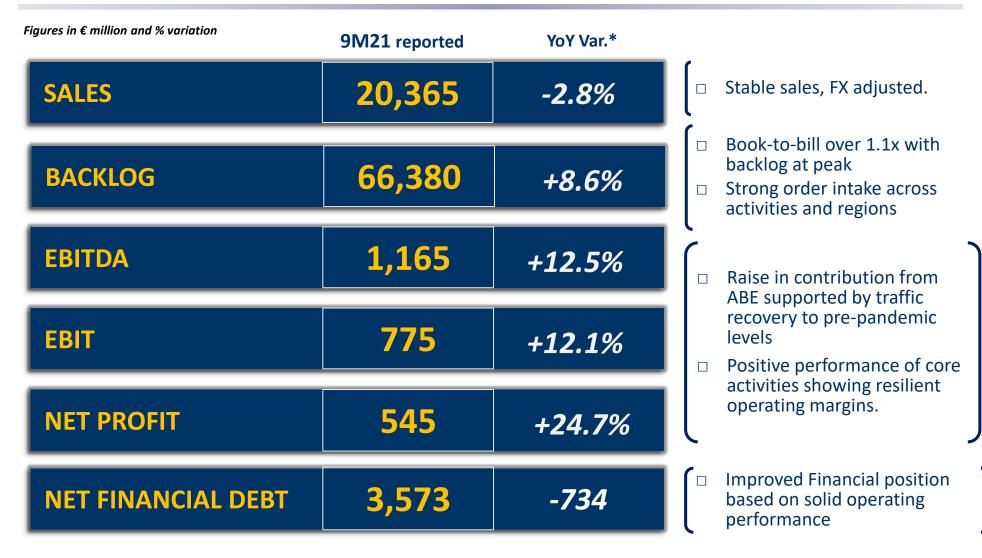




**3Q 2021 Results Presentation** 

November, 12<sup>th</sup>, 2021

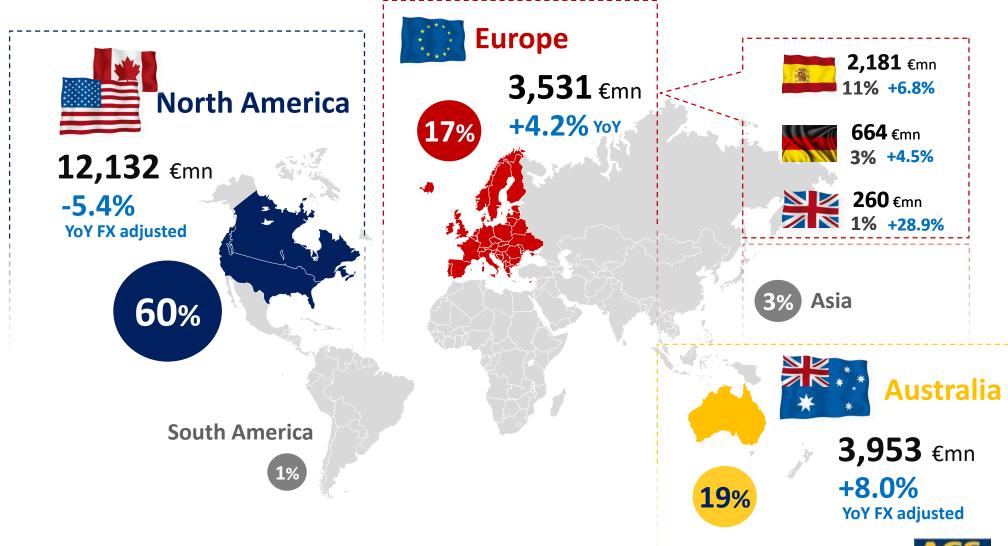
# **9M21** Key figures



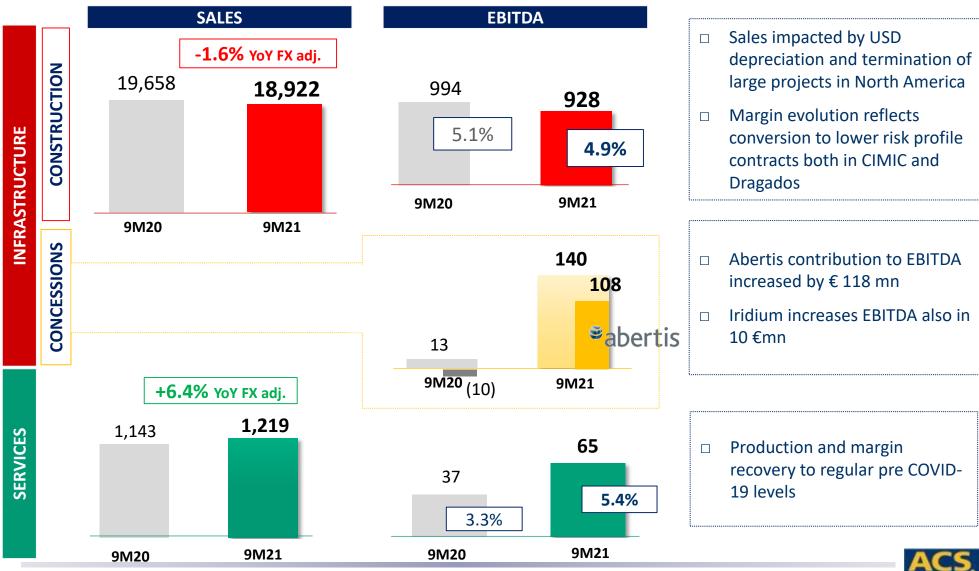
<sup>\*</sup> Pro-forma comparable with Industrial Services as discontinued operations and Thiess accounted for as Equity Method in both periods



# Sales breakdown by key geographies



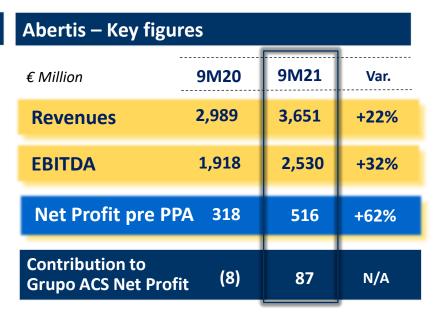
# **Operating performance by activity**



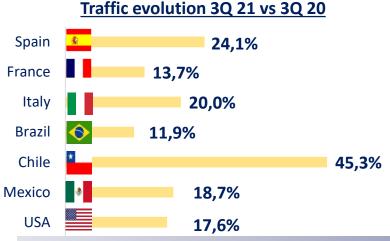
#### **Abertis 9M21 results**

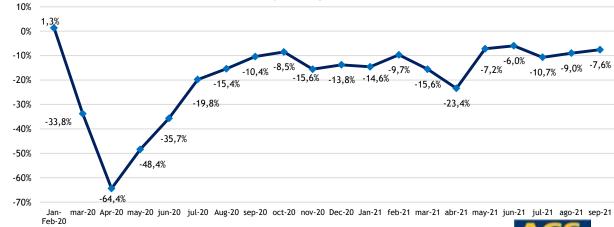
#### 9M21 Highlights

- Average daily traffic performance of 21.6% yoy. Traffic levels recovery at or above 2019 levels thanks to the normalization of sanitary restrictions in all geographies
- Operating performance backed by recent acquisitions: RCO (Mexico) and ERC (USA)
- Strong liquidity and significant debt reduction. Debt repaid with proceeds from hybrid bonds issuance. Fitch agency reaffirms BBB rating for ABE.
- Agreement with the Chilean Government to extend the Autopista Central concession in exchange for a new investment (>300 €mn) to improve mobility in Santiago
- Disposal of the stake of Alienor (35%) to Eiffage for 222 €mn (August 2021)



Abertis - monthly traffic performance 2020-21 vs 2019





# **Net Profit by activities**

Figures in € Million	9M20	9M21	YoY Var.		
Construction (Dragados + HOT¹ ex ABE)	205	209	+2.0%		
Concessions	16	107	n.a		
Industrial Services <sup>2</sup>	243	325	+33.7%		
Services (Clece)	6	20	n.a.		
HQ Overheads*	(32)	(115)			
Attributable Net Profit	437	545	+24.7%		
(1) Thiess contribution adjusted in 2020 to 50% stake					

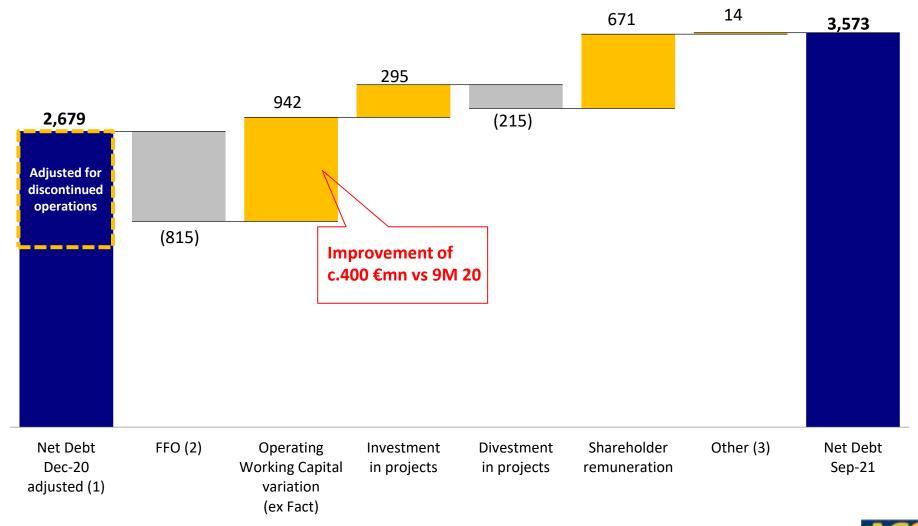
<sup>•</sup> 



<sup>(2)</sup> Accounted for as discontinued operations.

<sup>\*</sup>It includes non cash negative impact from financial instruments value change (-73 in 2021)

#### **9M Net Debt Evolution**

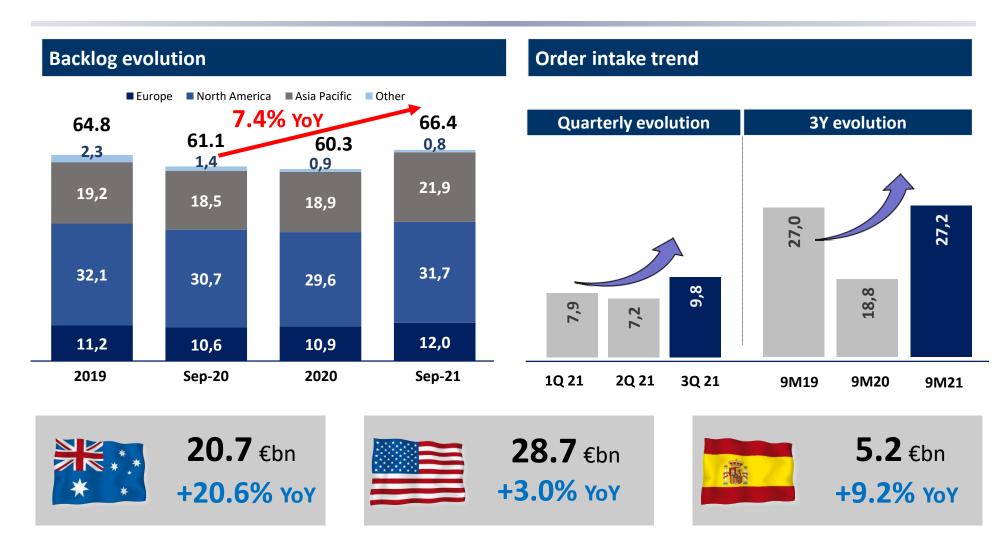


<sup>(1)</sup> Adjusted for 859 €mn net cash of Industrial services perimeter of sale

<sup>(2)</sup> FFO = EBITDA - Financial Results - Taxes - Other Operating income - Net CAPEX - Op. Lease payment

<sup>(3)</sup> Includes currency effects, reduction of factoring balance and adjustments for debt related to Assets Held for Sale

## **Backlog recovery to Pre-pandemic levels**



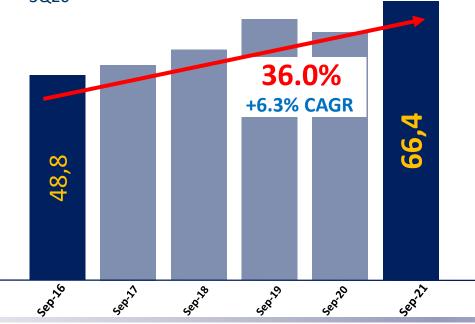
Comparable Figures: FX & Perimeter changes Adjusted



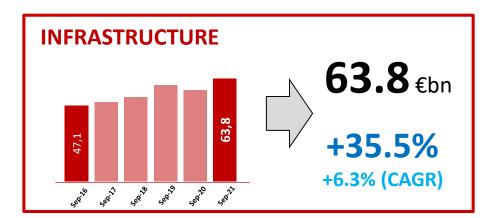
## Solid backlog at historical highs

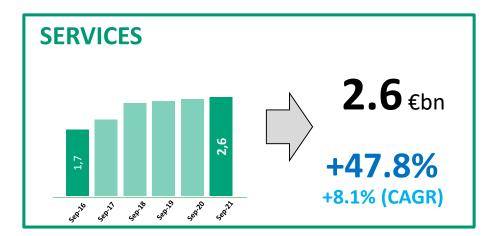
#### **5Years Backlog evolution\***

- Solid backlog performance over the past 5 years (+36.0%)
- Infrastructure backlog recovery supported by outperformance in contracting activities and the award of large volume projects after the delays resulted from the pandemic in 2020
- Services backlog remained stable after the lifting of restrictions and the awarding of emergency contracts in 3Q20



#### **TOTAL BACKLOG PER ACTIVITY**





\* Growth FX Adjusted excluding Industrial Services & 50% of Thiess



Figures in € Billion

9M21 - Results Presentation

## **Recent awards**

ddd	Construction and operations phase (to 2051) of three-lane twin tunnels of the North East Link Primary Package PPP in Melbourne  2,539 €MN Upgrade the Downer, for			ASIA PACIFIC  Upgrade the Warringah Highway awarded to a Joint Venture between CPB Contractors and Downer, for the Government of New South Wales (Australia)	499 €MIN
CIVIL	ASIA PACIFIC  Development of stage 1 of Sydney's M6 motorway in New South Wales (Australia)	1,234 emn	SERVICES	ASIA PACIFIC  Contract for the operations of the Auckland passenger rail network in New Zealand	355 €MN
SERVICES	ASIA PACIFIC  CopperString 2.0 project, a high-voltage transmission network in Queensland extending from Townsville in the east to Mount Isa in the west (Australia)	1,092 €MN	CIVIL	Design and Construction of the new station to be established in Curzon Street to connect the new High Speed 2 line in Birmingham (United Kingdom)	<b>313</b> €MIN
BUILDING	NORTH AMERICA  Construction of the new Veterans Medical Administration Center in Kentucky (United States)	<b>701</b> €MN	FACILITY MANAGEMENT	EUROPE  Renewal and re-awarding of the cleaning service for the health departments of the Consellería de Sanidad de la Generalitat Valenciana (Spain)	<b>63</b> €MN



#### **Conclusions**



Operating resilience across activities + recovery trend in particular lagging regions



Risk balanced free cash flow with higher visibility and solid final position



Backlog at historical highs underpinned by positive momentum of order intake

Recovery trend confirmed in profitability, cash flow and backlog

ON TRACK TO MEET 2021 TARGETS





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