

ACS

ACTIVIDADES DE CONSTRUCCIÓN Y SERVICIOS



1Q 2019

Results Report



Works on the construction of Lima's Metro Line 2 (Peru)

14th May 2019

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1 Executive Summary

1.1. Main figures

Grupo ACS		Key operating & financial figures		
<i>Euro Million</i>	3M18	3M19	Var.	
Turnover	8,671	9,263	+6.8%	
Backlog	66,677	75,399	+13.1%	
<i>Months</i>	22	23		
EBITDA ⁽¹⁾	686	761	+10.9%	
<i>Margin</i>	7.9%	8.2%		
EBIT ⁽¹⁾	482	501	+3.9%	
<i>Margin</i>	5.6%	5.4%		
Attributable Net Profit	249	282	+12.9%	
EPS	0.80 €	0.91 €	+14.3%	
Net Investments	161	544	<i>n.s</i>	
Investments	183	571		
Disposals	21	27		
Total Net (Debt)/Cash	(359)	(897)	+149.8%	
Businesses' Net (Debt)/Cash	(158)	(778)		
Project Financing	(201)	(119)		

Data presented according to ACS Group management criteria.

IFRS 16 has been applied (Operational Leases) since January 2019, with restatement of the comparable period.

(1) It includes Net Results from Joint Ventures, not fully consolidated in the Group.

- Sales in the period accounted for € 9,263 million, an increase of 6.8%. All activities showed a good performance. Adjusted by currency effects, sales grew by 4.0%.
- Backlog accounted for € 75,399 million, growing by 13.1% during the last twelve months. That is, 8.8% adjusted by exchange rate impact. This growth is mainly underpinned by large Infrastructure project awards.
- The Group's EBITDA accounted for € 761 million, growing by 10.9%. EBITDA margin increased 30 b.p., standing at 8.2%.
- EBIT stood at € 501 million and grew by 3.9%. EBIT margin slightly decreased due to the increase in depreciations owing to intensive capital activities' growth.

Grupo ACS		Main figures details		
<i>Euro Million</i>	3M18	3M19	Var.	
Backlog	66,677	75,399	+13.1%	
Direct	61,288	70,582	+15.2%	
Proportional*	5,389	4,817	-10.6%	
Work Done	9,086	9,604	+5.7%	
Direct	8,671	9,263	+6.8%	
Proportional*	415	341	-17.8%	
EBITDA	686	761	+10.9%	
Direct	650	757	+16.5%	
Proportional*	36	4	-89.0%	
EBIT	482	501	+3.9%	
Direct	446	497	+11.4%	
Proportional*	36	4	-89.0%	

* Refers to the proportional stake of the operating Joint Ventures and projects not fully consolidated in the Group

- The Group's attributable Net Profit reached € 282 million which represents 12.9% increase. All activities showed solid growth rates. Construction activity contribution (not considering Abertis) grew in comparable terms by 7.2%*. Net Profit included € 43 million from Abertis' contribution during the period, both directly via ACS and indirectly via HOCHTIEF.

Grupo ACS		Net Profit breakdown		
<i>Euro Million</i>	3M18	3M19	Var.	
Infrastructures	103	131	+26.9%	
Construction (ex ABE)	103	88	-14.6%	
Abertis	0	43	<i>n.a</i>	
Industrial Services	125	129	+3.5%	
Services	8	9	+12.1%	
Net Profit from activities	236	270	+14.1%	
Corporation	13	12	-8.7%	
TOTAL Net Profit	249	282	+12.9%	

- The Group maintained a € 897 million net debt position as of March 2019, increasing by € 538 million compared to the outstanding balance of 12 months ago, due to last year's Abertis acquisition and a significant increase in concessional projects' investment.
- Excluding non-recourse debt (project finance) net debt position reached € 778 million.

* Considering the same stake of ACS in HOCHTIEF, which has changed from 71.8% to 50.4% after its sale to Atlantia during 2018 last quarter.

1.2. *Relevant facts*

a) Dividends

- On December 13th, 2018, by virtue of the authorisation conferred by agreement of the Annual General Meeting held on May the 8th, 2018, the Board of Directors signed off the second execution of scrip dividend in February 2019 at an equivalent amount of € 0.45 per share. 74% of ACS capital opted for shares remuneration.
- Likewise, the AGM held on May 10th, 2019 signed off the Scrip Dividend System for 2019 of approximately € 1.89 per share to be executed in two terms: the first one in July 2019 at an average amount of € 1.44 per share, and the second one in February 2020 worth € 0.45 per share.

b) Corporate Governance

- On February 27th, 2019, the ACS Board of Directors signed off the modification of several articles (3, 24, 26, and 27) of the Board of Directors Regulation, essentially to adapt it to the modifications made in the Law on Corporations by the Law of November 28th 2018 and the CNMV's Technical Guide.

c) Acquisitions and transfer of shares

- On February 11th, 2019 Cobra Instalaciones y Servicios S.A., subsidiary wholly owned by ACS, Actividades de Construcción y Servicios, S.A., bought Global Infrastructure Partners (GIP) 49% stake in Bow Power SL company, for \$ 96.8 million (equity value), becoming 100% shareholder of the mentioned company, and therefore, consolidating it by global integration.

d) Others

- On April 24th, 2019 a presentation on different reports of ACS Group Industrial Services area was held for the investors and analysts. Its content is available [here](#).

2 Consolidated Financial Statements

2.1 Income Statement

Grupo ACS		<i>Income statement</i>			
<i>Euro Million</i>	3M18		3M19		Var.
Net Sales	8,671	100.0 %	9,263	100.0 %	+6.8%
Other revenues *	115	1.3 %	118	1.3 %	+2.2%
Total Income	8,786	101.3 %	9,381	101.3 %	+6.8%
Operating expenses	(6,261)	(72.2 %)	(6,570)	(70.9 %)	+4.9%
Personnel expenses	(1,839)	(21.2 %)	(2,050)	(22.1 %)	+11.5%
Operating Cash Flow (EBITDA)	686	7.9 %	761	8.2 %	+10.9%
Fixed assets depreciation	(180)	(2.1 %)	(245)	(2.6 %)	+36.3%
Current assets provisions	(25)	(0.3 %)	(16)	(0.2 %)	-36.4%
Ordinary Operating Profit (EBIT)	482	5.6 %	501	5.4 %	+3.9%
Impairment & gains on fixed assets	(1)	(0.0 %)	4	0.0 %	-438.1%
Other operating results	(22)	(0.3 %)	(32)	(0.3 %)	+41.7%
Operating Profit	458	5.3 %	473	5.1 %	+3.2%
Financial income	33	0.4 %	48	0.5 %	+46.6%
Financial expenses	(112)	(1.3 %)	(123)	(1.3 %)	+10.2%
Ordinary Financial Result	(79)	(0.9 %)	(76)	(0.8 %)	-4.7%
Foreign exchange results	4	0.0 %	21	0.2 %	
Changes in fair value for financial instruments	132	1.5 %	34	0.4 %	
Impairment & gains on financial instruments	(84)	(1.0 %)	1	0.0 %	
Net Financial Result	(28)	(0.3 %)	(19)	(0.2 %)	-31.2%
Results on equity method	2	0.0 %	58	0.6 %	n.s.
PBT of continued operations	432	5.0 %	511	5.5 %	+18.3%
Corporate income tax	(117)	(1.3 %)	(129)	(1.4 %)	+10.3%
Net profit of continued operations	315	3.6 %	382	4.1 %	+21.3%
Minority interest	(66)	(0.8 %)	(101)	(1.1 %)	+53.0%
Net Profit Attributable to the Parent Company	249	2.9 %	282	3.0 %	+12.9%

* Includes, apart from other revenues, the Joint Ventures Net Results, which are those companies that are executing projects but managed with partners

NOTE: March 2018 close has been restated due to IFRS 16 application (Operational Leases), which means an increase of EBITDA of € 59.8 million, a higher amount of depreciations worth € 51.1 million, and higher financial expenses worth € 9.6 million

2.1.1 Sales and Backlog

- Sales during the period accounted for € 9,263 million, increasing by 6.8% , 4.0% when adjusted to currency effects mainly related to the USD revalorization against euro.
- Sales breakdown by geographical areas demonstrated the diversification of the Group's revenue sources, where North America represented 45.3% of total sales, Asia Pacific 24.6%, Europe 22.4%, of which Spain represents 16.9%, and the remaining regions 7.7%.

Grupo ACS			Sales per Geographical Areas		
<i>Euro Million</i>	3M18	%	3M19	%	Var.
Europe	1,764	20.3 %	2,075	22.4%	+17.7%
North America	3,818	44.0 %	4,194	45.3%	+9.8%
South America	667	7.7 %	639	6.9%	-4.2%
Asia Pacific	2,276	26.2 %	2,281	24.6%	+0.2%
Africa	145	1.7 %	73	0.8%	-50.0%
TOTAL	8,671		9,263		+6.8%

Grupo ACS			Sales per Countries		
<i>Euro Million</i>	3M18	%	3M19	%	Var.
EE.UU	3,176	36.6 %	3,659	39.5%	+15.2%
Australia	1,645	19.0 %	1,715	18.5%	+4.2%
Spain	1,210	14.0 %	1,566	16.9%	+29.4%
Canada	281	3.2 %	302	3.3%	+7.4%
Germany	218	2.5 %	174	1.9%	-20.2%
Mexico	361	4.2 %	233	2.5%	-35.3%
Rest of the world	1,779	20.5 %	1,614	17.4%	-9.3%
TOTAL	8,671		9,263		+6.8%

- It is worth noting the good evolution of sales in the Group's main strategic regions.
- To highlight, the strong growth in the Spanish market which rises by 29.4%, due to the boost of renewable energy business and to the good evolution of construction activities.
- Likewise, it is important mentioning the solid growth of North American markets in the construction area.
- Sales in Australia, also slightly affected by currency depreciation, accounted for € 1,715 million, with an adjusted growth due to the exchange rate variation of 5.3%.

Grupo ACS			Backlog per Geographical Areas		
<i>Euro Million</i>	Mar-18	%	Mar-19	%	Var.
Europe	12,986	19.5 %	13,903	18.4%	+7.1%
North America	26,328	39.5 %	31,695	42.0%	+20.4%
South America	4,242	6.4 %	5,370	7.1%	+26.6%
Asia Pacific	22,653	34.0 %	22,879	30.3%	+1.0%
Africa	468	0.7 %	1,551	2.1%	+231.7%
TOTAL	66,677		75,399		+13.1%

- The Group's total Backlog stood at € 75,399 million growing by 13.1% when compared prior period, and when adjusted to currency effects, backlog grew by 8.8%.

Grupo ACS			Backlog per Geographical Areas		
<i>Euro Million</i>	Mar-18	%	Mar-19	%	Var.
EE.UU	20,860	31.3 %	26,153	34.7%	+25.4%
Australia	16,405	24.6 %	17,969	23.8%	+9.5%
Spain	7,177	10.8 %	7,520	10.0%	+4.8%
Canada	3,488	5.2 %	4,213	5.6%	+20.8%
Germany	2,735	4.1 %	2,582	3.4%	-5.6%
Mexico	1,980	3.0 %	1,330	1.8%	-32.8%
Rest of the world	14,033	21.0 %	15,632	20.7%	+11.4%
TOTAL	66,677		75,399		+13.1%

- United States Backlog raised up to € 26,153 million, growing by 25.4% with strong awards both in building and civil engineering projects. Adjusted by exchange rate variations, backlog still experienced a double digit growth (13.7%)
- Canada also closed the quarter with a € 4,213 million Backlog, rising by 20.8% with major awards during the last twelve months such as Gordie Howe transnational bridge or Montreal's subway.
- Likewise, Australia's Backlog grew by 9.5%, 8.2% when adjusted to exchange rate impact, thank to CIMIC's mining and civil work projects.
- On its side, Spain closed its Backlog in € 7,520 million, with a growth of 4.8% supported by the award of renewable energy projects in 2018 second-half and a maintenance contracts during this year's first quarter.

2.1.2 Operating Results

Grupo ACS		Operating Results		
<i>Euro Million</i>	3M18	3M19	Var.	
EBITDA	686	761	+10.9%	
<i>EBITDA Margin</i>	7.9%	8.2%		
Depreciation	(180)	(245)	+36.3%	
<i>Infrastructures</i>	(154)	(207)		
<i>Industrial Services</i>	(19)	(29)		
<i>Services</i>	(7)	(9)		
<i>Corporation</i>	(0)	(0)		
Current assets provisions	(25)	(16)	-36.4%	
EBIT	482	501	+3.9%	
<i>EBIT Margin</i>	5.6%	5.4%		

- The Group's EBITDA accounted for € 761 million, showing an increase of 10.9%, slightly higher than sales growth and with no currency impact.
- EBIT reached € 501 million, growing by 3.9% in relation to the prior period, with barely no currency impact.

2.1.3 Financial Results

Grupo ACS		Financial Results		
<i>Euro Million</i>	3M18	3M19	Var.	
Financial income	33	48	+46.6%	
Financial expenses	(112)	(123)	+10.2%	
Ordinary Financial Result	(79)	(76)	-4.7%	
Infrastructures	(53)	(49)	-8.0%	
Industrial Services	(13)	(19)	+51.8%	
Services	(2)	(2)	-9.7%	
Corporation	(12)	(6)	-50.3%	

- The ordinary financial result increased by 4.7%. Financial expenses increased by 10.2% due to a higher gross average debt and the integration of renewable assets. This increase was compensated by higher financial revenues compared to the previous period.

Grupo ACS		Financial Results	
<i>Euro Million</i>	3M18	3M19	Var.
Ordinary Financial Result	(79)	(76)	-4.7%
<i>Foreign exchange results</i>	4	21	
<i>Changes in fair value for financial instruments</i>	132	34	
<i>Impairment & gains on financial instruments</i>	(84)	1	
Net Financial Result	(28)	(19)	-31.2%

- Regarding net financial result, the previous term included the revaluation of the option over MásMóvil stake in the “Changes in fair value for financial instruments” item.

2.1.4 Results from Associates

- The Results from Associates (Results on Equity Method) amounted to € 58 million, mainly due to Abertis.
- Abertis’ total contribution to ACS Group’s net profit stood at € 43 million, from which € 32 million came from ACS direct stake, and the remaining € 11 million from its indirect stake through HOCHTIEF, after deducting minority interests.

2.1.5 Net Profit Attributable

Grupo ACS		Net Profit breakdown	
<i>Euro Million</i>	3M18	3M19	Var.
Infrastructures	103	131	+26.9%
Construction (ex ABE)	103	88	-14.6%
Abertis	0	43	<i>n.a</i>
Industrial Services	125	129	+3.5%
Services	8	9	+12.1%
Net Profit from activities	236	270	+14.1%
Corporation	13	12	-8.7%
TOTAL Net Profit	249	282	+12.9%

- The ACS Group reported a Net Profit during 2019 first quarter reached € 282 million, 12.9% higher compared to the prior year.
- Effective corporate tax rate stood at 28.6% against 29.6% from last comparable term.

2.2 Consolidated Balance Sheet

Grupo ACS		Consolidated balance sheet		
<i>Euro Million</i>	dic.-18	mar.-19	Var.	
FIXED and NON-CURRENT ASSETS	14,216 40.4 %	14,521 40.2 %		+2.1%
Intangible Fixed Assets	4,164	4,192		+0.7%
Tangible Fixed Assets	2,524	2,645		+4.8%
Equity Method Investments	4,709	4,814		+2.2%
Non current financial assets	1,244	1,300		+4.5%
Financial instrument debtors	63	57		-9.8%
Deferred Taxes Assets	1,511	1,513		+0.1%
CURRENT ASSETS	20,969 59.6 %	21,572 59.8 %		+2.9%
Non Current Assets Held for Sale	1,034	1,783		+72.5%
Inventories	867	919		+6.0%
Accounts receivables	10,374	11,007		+6.1%
Other current financial assets	1,464	1,324		-9.6%
Financial instrument debtors	53	5		-90.7%
Other Short Term Assets	210	240		+14.1%
Cash and banks	6,966	6,294		-9.6%
TOTAL ASSETS	35,185 100.0 %	36,093 100.0 %		+2.6%
NET WORTH	5,991 17.0%	6,178 17.1 %		+3.1%
Equity	4,647	4,743		+2.1%
Value change adjustments	(292)	(275)		-5.9%
Minority Interests	1,636	1,710		+4.5%
NON-CURRENT LIABILITIES	9,142 26.0%	8,725 24.2 %		-4.6%
Subsidies	3	3		-4.5%
Long Term Provisions	1,683	1,741		+3.5%
Long Term Financial Liabilities	6,252	5,800		-7.2%
Bank loans and debt obligations	6,016	5,562		+0.0%
Project Finance	101	102		+0.0%
Other financial liabilities	135	137		+0.0%
LT Operating Lease Creditors	695	715		+2.9%
Financial Instruments Creditors	45	46		+2.7%
Long term deferred tax liabilities	380	333		-12.6%
Other Long Term Accrued Liabilities	84	88		+4.2%
CURRENT LIABILITIES	20,052 57.0%	21,189 58.7 %		+5.7%
Liabilities from Assets Held for Sale	537	1,215		+126.5%
Short Term Provisions	1,044	998		-4.3%
Short Term Financial Liabilities	2,175	2,716		+24.8%
Bank loans and debt obligations	2,092	2,644		+26.3%
Project Finance	16	18		+9.0%
Other financial liabilities	67	55		-18.5%
ST Operating Lease Creditors	307	326		+6.3%
Financial Instruments Creditors	82	12		-85.0%
Trade accounts payables	15,449	15,448		-0.0%
Other Short Term liabilities	458	473		+3.3%
TOTAL EQUITY & LIABILITIES	35,185 100.0%	36,093 100.0 %		+2.6%

NOTE: December 2018 close has been restated due to IFRS 16 application including operational leases in "Operational Lease Suppliers" item, both in the long and in the short term.

2.2.1 Non-Current Assets

- Intangible assets, which amounted to € 4,192 million, included goodwill from past strategic transactions, from which € 743 million came from ACS and Dragados Group merger in 2003, an € 1,389 million came from HOCHTIEF's acquisition in 2011.
- The investment balance held by Equity Method included the stake that the Group holds in Abertis, various holdings from HOCHTIEF's associated companies, energy assets from Industrial Services, and several concessions from Iridium.
- ACS and HOCHTIEF stake in Abertis are recorded as *Investment in Associates (Equity Method)* in their respective balance sheets. ACS stake (30%) accounted for € 2,210 million, while HOCHTIEF's (20% minus one share) amounted to € 1,467 million. Therefore, total impact on ACS Group balance sheet stood at € 3,677 million.

2.2.2 Working Capital

Grupo ACS		Working Capital evolution				
Euro Million	Mar-18	Jun-18	Sep-18	Dec-18	Mar-19	
Construction	(3,561)	(3,917)	(3,764)	(4,828)	(4,110)	
Industrial Services	(976)	(918)	(748)	(1,221)	(1,123)	
Services	(24)	(40)	(32)	(51)	(31)	
Corporation	(11)	35	8	265	177	
TOTAL	(4,572)	(4,839)	(4,536)	(5,835)	(5,088)	

NOTE: Figures related to 2018 term have been restated in accordance with IFRS 16 application.

- In the last 12 months, net working capital increased its credit balance by € 516 million.
- Commercial discount and securitization balance amounted to € 2,368 million by 2019 March-end.

2.2.3 Net Worth

- ACS Group Net worth accounted for € 6,178 million at 2019 March-end, showing an increase of 3.1% since December 2018.

2.2.4 Net Debt

- The Group maintained a Net Debt position of € 897 million, increasing by € 538 compared to last year's same period, due to Abertis acquisition completed by the end of 2018 and an increase in concessional and renewable energy projects' investment.
- Not considering non-recourse debt (project financing), the Group's net debt position accounted for € 778 million.

Net Debt (€ mn)	Construction	Industrial Services	Services	Corporation / Adjustments	Grupo ACS
<i>March 31, 2019</i>					
LT loans from credit entities	1,113	148	214	1,948	3,422
ST loans from credit entities	509	183	91	1	785
Debt with Credit Entities	1,622	331	305	1,949	4,207
Bonds	2,045	792	0	1,161	3,998
Non Recourse Financing	111	9	0	0	119
Other financial liabilities*	99	55	1	0	155
Total External Gross Debt	3,877	1,187	306	3,110	8,480
Net debt with Group's companies & Affiliates	120	12	0	(95)	36
Total Gross Financial Debt	3,997	1,199	306	3,014	8,516
ST* & other financial investments	872	299	182	(30)	1,324
Cash & Equivalents	4,692	1,524	46	33	6,294
Total cash and equivalents	5,564	1,823	228	3	7,618
(NET FINANCIAL DEBT) / NET CASH POSITION	1,567	625	(78)	(3,011)	(897)
<i>NET FINANCIAL DEBT previous year</i>	<i>1,285</i>	<i>473</i>	<i>(153)</i>	<i>(1,964)</i>	<i>(359)</i>

2.3 Net Cash Flows

Euro Million	Grupo ACS						Net Cash Flow	
	3M18			3M19			Var	
	TOTAL	HOT	ACS exHOT	TOTAL	HOT	ACS exHOT	TOTAL	ACS exHOT
Cash Flow from Operating Activities before Working Capital	619	285	333	629	362	267	+1.6%	-20.0%
Operating working capital variation	(963)	(421)	(542)	(975)	(538)	(437)		
Net CAPEX	(93)	(74)	(20)	(142)	(113)	(29)		
Net Operating Cash Flow from continuing activities	(437)	(209)	(228)	(488)	(289)	(199)	+11.6%	-12.6%
Financial Investments/Disposals	32	(10)	42	(382)	(87)	(294)		
Other Financial Sources	(75)	(57)	(18)	(101)	(69)	(32)		
Free Cash Flow	(481)	(276)	(204)	(970)	(445)	(525)	+101.9%	+156.9%
Dividends paid	(49)	(1)	(47)	(38)	(2)	(37)		
Treasury Stock	0	0	0	0	0	0		
Total Cash Flow Generated / (Consumed)	(586)	(277)	(308)	(1,131)	(446)	(685)		
<i>Perimeter change (Increase)/decrease</i>	<i>428</i>	<i>14</i>	<i>414</i>	<i>131</i>	<i>(18)</i>	<i>149</i>		
<i>Exchange rate (Increase)/decrease</i>	<i>(48)</i>	<i>(61)</i>	<i>13</i>	<i>100</i>	<i>72</i>	<i>28</i>		
<i>Total Net Debt variation in BS</i>	<i>(206)</i>	<i>(324)</i>	<i>118</i>	<i>(901)</i>	<i>(393)</i>	<i>(508)</i>		

NOTE: "Other Financial Sources" mainly correspond to Operational Lease principal payment.

2.3.1 Cash Flow from Operating Activities

- Gross cash flows from operating activities before working capital amounted to € 629 million, improving by 1.6% versus last year's due to the positive performance across operating activities, and a higher tax disbursement in the current period, mainly in ACS.
- Operating working capital meant an impact of € 975 million cash outflow, due to quarter's seasonality and remained in similar levels compared to last year's same term.

- On its side, CAPEX rose up to € 142 million, € 49 million more than last year and in line with growth of the most capital intensive activities.

2.3.2 Investments

Grupo ACS			Investments breakdown				
Euro Million	Operating Investments	Operating divestments	NET CAPEX	Project / Financial Investments	Financial Divestments	Net Project / Financial investments	Total Net Investments
Construction	133	(7)	126	102	(1)	101	227
<i>Dragados</i>	16	(3)	13	0	0	0	13
<i>Hochtief</i>	117	(4)	113	88	(1)	87	200
<i>Iridium</i>	0	0	0	14	(0)	14	14
Services	4	(0)	4	0	0	0	4
Industrial Services	13	(2)	11	311	(17)	294	306
Corporation & others	0	0	0	7	0	7	7
TOTAL	151	(9)	142	420	(18)	402	544

- ACS Group total net investments in 2019 first quarter grew up to € 544 million.
- Net CAPEX rose up to € 142 million and mainly corresponded to machinery acquisition for the Group's mining, civil work, and industrial facilities.
- Project's net investment and Financial investment rose up to € 402 million and are detailed as follows:
 - o Infrastructure's area included € 47 million from HOCHTIEF's JVs, and € 14 million of Iridium's net investment in concessional projects.
 - o Industrial Services invested € 331 million mainly in renewable assets in Spain.
- Furthermore, € 21 million pending from URBASER's sale have been cashed and reflected in the flow statement as financial divestments. This quantity was booked at the operation close, by December 2016.

2.3.3 Other Cash Flows

- Dividends paid worth € 37 million mainly corresponded to ACS Group scrip dividends paid in cash in February 2019.
- Likewise, during this year, the acquisition of treasury shares, worth € 122 million, was carried out intended to pay with shares July 2019 and February 2020 scrip dividends.
- Therefore, the Group devoted € 161 million to its shareholders and minorities' payment.

3 Evolution per Areas of Activity

3.1 Infrastructures

3.1.1. Construction

Construction		<i>Key figures</i>	
<i>Euro Million</i>	3M18	3M19	Var.
Turnover	6,346	6,854	+8.0%
EBITDA	447	515	+15.3%
<i>Margin</i>	<i>7.0%</i>	<i>7.5%</i>	
EBIT	280	295	+5.2%
<i>Margin</i>	<i>4.4%</i>	<i>4.3%</i>	
Net Profit	103	99	-4.1%
<i>Margin</i>	<i>1.6%</i>	<i>1.4%</i>	
Backlog	55,005	62,802	+14.2%
<i>Months</i>	<i>23</i>	<i>25</i>	

NOTE: Net profit included Abertis' 20% contribution via HOCHTIEF.

- Sales in Construction reached € 6,854 million, 8.0% growth. That is, an increase of 4.2%, adjusted by the exchange rate effect due to currency effects. This good trend is mainly backed by the strong recovery of local sales, the sustained boost of the North American markets, and CIMIC's sales growth.
- Construction EBITDA accounted for € 515 million. Margin over sales rose up to 7.5%. EBIT accounted for € 295 million, growing by 5.2%.
- Net Profit reached over € 99 million and includes € 11 million coming from Abertis' net contribution via HOCHTIEF attributable to ACS that is to say, after minorities.
- Construction net profit grew in comparable terms 7.2%, that is, considering ACS' same stake in HOCHTIEF, which has gone down from 71.8% to 50.4%, after selling a stake to Atlantia in 2018 last quarter.

Construction		<i>Sales per geographical areas</i>			
<i>Euro Million</i>	3M18	% weight	3M19	% weight	Var.
Spain	276	4.3%	314	4.6%	+13.8%
Rest of Europe	449	7.1%	369	5.4%	-17.8%
North America	3,421	53.9%	3,902	56.9%	+14.0%
South America	104	1.6%	85	1.2%	-18.1%
Asia Pacific	2,096	33.0%	2,183	31.9%	+4.2%
TOTAL	6,346	100%	6,854	100%	+8.0%

- Sales in Asia Pacific grew by 5.7% and in North America by 6.0%, both growths adjusted by currency effects.

Construction			Backlog per geographical areas		
Euro Million	Mar-18	% weight	Mar-19	% weight	Var.
Spain	2,703	4.9%	2,402	3.8%	-11.1%
Rest of Europe	5,041	9.2%	5,571	8.9%	+10.5%
North America	24,166	43.9%	30,196	48.1%	+25.0%
South America	1,246	2.3%	1,402	2.2%	+12.5%
Asia Pacific	21,805	39.6%	22,148	35.3%	+1.6%
Africa	43	0%	1,084	1.7%	n.a
TOTAL	55,005	100%	62,802	100%	+14.2%

- Backlog at the end of the period stood at € 62,802 million, 14.2% higher compared to last year's same period. Adjusted by currency exchange effect, backlog rose up to 9.0%. This good evolution is partly a consequence of the significant order intakes achieved during this first quarter which grew by 18.9% in comparable terms. CIMIC's backlog grew by 6.5%.

Construction														
Euro Million	Dragados			Iridium			HOCHTIEF (ACS contr.)			Adjustments		Total		
	3M18	3M19	Var.	3M18	3M19	Var.	3M18	3M19	Var.	3M18	3M19	3M18	3M19	Var.
Sales	1,056	1,103	+4.4%	24	19	-20.5%	5,266	5,733	+8.9%	0	0	6,346	6,854	+8.0%
EBITDA	91	94	+3.9%	5	2	-69.9%	351	419	+19.5%	(0)	0	447	515	+15.3%
Margin	8.6%	8.6%		n.a	n.a		6.7%	7.3%				7.0%	7.5%	
EBIT	59	64	+8.9%	0	(2)	n/a	234	244	+4.4%	(13)	(11)	280	295	+5.2%
Margin	5.6%	5.8%		n.a	n.a		4.4%	4.3%				4.4%	4.3%	
Net Financial Results	(8)	(8)		(4)	(3)		(35)	(34)		0	0	(47)	(44)	
Equity Method	0	0		5	5		(0)	24		(0)	(0)	5	29	
Other Results & Fixed Assets	(5)	(7)		(1)	(1)		(0)	(1)		0	(0)	(5)	(8)	
EBT	47	50	+7.7%	0	(0)	n/a	199	233	+16.9%	(13)	(12)	233	271	+16.4%
Taxes	(9)	(13)		2	1		(64)	(64)		4	4	(67)	(72)	
Minorities	(2)	(1)		(0)	(0)		(65)	(104)		4	5	(63)	(100)	
Net Profit	36	37	+1.7%	2	1	-57.9%	70	65	-8.2%	(5)	(3)	103	99	-4.1%
Margin	3.4%	3.4%		n.a	n.a		1.3%	1.1%				1.6%	1.4%	
Backlog	10,717	13,516	+26.1%	-	-		44,288	49,286	+11.3%			55,005	62,802	+14.2%
Months	28	34					22	23				23	25	

Note: The column "Adjustments" includes PPA adjustments, PPA depreciation, and consequently the impact both have on tax and minorities.

- Dragados increased its sales by 4.4% and EBITDA margin remained stable at 8.6%. Net Profit grew up to € 37 million, meaning 1.7% increase.
- HOCHTIEF showed solid growth across its operating figures. HOCHTIEF's net profit reached € 128 million, and its contribution to ACS net profit, after minorities, amounted to € 65 million. This contribution is proportional to current 50.4% stake in contrast to 71.8% from the comparable term.

HOCHTIEF														
Euro Million	America			Asia Pacific			Europe			Holding		Total		
	3M18	3M19	Var.	3M18	3M19	Var.	3M18	3M19	Var.	3M18	3M19	3M18	3M19	Var.
Sales	2,869	3,280	+14.3%	2,057	2,148	+4.4%	323	282	-12.9%	17	23	5,266	5,733	+8.9%
EBITDA	83	90	+8.5%	260	316	+21.5%	23	24	+3.1%	(15)	(10)	351	419	+19.5%
Margin	2.9%	2.7%		12.6%	14.7%		7.2%	8.5%		0.0%	0.0%	6.7%	7.3%	
EBIT	70	73	+4.2%	166	175	+5.1%	13	11	-21.2%	(16)	(14)	234	244	+4.4%
Margin	2.4%	2.2%		8.1%	8.1%		4.1%	3.7%		0.0%	0.0%	4.4%	4.3%	
Net Financial Results	(4)	(1)		(30)	(34)		(4)	(3)		3	3	(35)	(34)	
Equity Method	0	0		0	2		0	(0)		0	21	0	24	
Other Results & Fixed Asset	(0)	(0)		(0)	(3)		0	2		(0)	0	(0)	(1)	
EBT	66	72	+9.3%	136	140	+2.9%	10	10	+6.7%	(13)	10	199	233	+16.9%
Taxes	(17)	(18)		(44)	(42)		(1)	(2)		(2)	(2)	(64)	(64)	
Minorities	(10)	(11)		(28)	(31)		0	1		(0)	(0)	(37)	(41)	
Net Profit	40	44	+9.9%	64	67	+3.3%	8	9	+9.5%	(15)	8	98	128	+30.7%
Margin	1.4%	1.3%		3.1%	3.1%		2.6%	3.3%				1.9%	2.2%	

- Amongst HOCHTIEF's different areas of activity, it is worth highlighting:
 - a) Growth in America where sales went up by 14.3%, was supported by Turner and Flatiron's good performance. Operating margins improved and net profit rose by 9.9%.
 - b) In Europe, the positive margins trend and net profit shown in the last terms are confirmed.
 - c) Asia Pacific (CIMIC), experienced 5.7 % activity growth in local currency. The improvement in the operating margins enabled a net profit growth of 3.3% in nominal terms and 5.4% adjusted by exchange rate effects.
 - d) Corporation Net Profit included Abertis' net contribution in the period due to HOCHTIEF's stake, amounting to € 21 million. Once minority interests have been deducted, its net contribution to ACS stood at € 11 million profit.

3.1.2 Abertis

- Along the first quarter, Abertis' highways performance was positive due to the solid growth of traffic rates registered in Spain (+5.1%), Chile (+1.7%), France (+1.6%), Brazil (+2.2%), and Italy (+1.2%).
- EBITDA during this first quarter accounted for 10%, in comparable terms. In nominal terms, EBITDA rose by 3%.
- Abertis' contribution to ACS Group profit has been recorded using the Equity Method and it rose up to € 43 million during 2019 first quarter, from which € 32 million corresponded to ACS direct stake, and the remaining € 11 million to the indirect stake through HOCHTIEF, once minority interests were deducted.

3.2 Industrial Services

Industrial Services		Key Figures	
<i>Euro Million</i>	3M18	3M19	Var.
Turnover	1,957	2,024	+3.4%
EBITDA	231	239	+3.4%
<i>Margin</i>	11.8%	11.8%	
EBIT	202	208	+3.0%
<i>Margin</i>	10.3%	10.3%	
Net Profit	125	129	+3.5%
<i>Margin</i>	6.4%	6.4%	
Backlog	9,272	9,828	+6.0%
<i>Months</i>	17	18	

- Sales in Industrial Services accounted for € 2,024 million, increasing by 3.4%.
- Operating results grew in line with sales, resulting in stable margins based on business diversification, considering both geography and area of activity.
- Net profit accounted for € 129 million, 3.5% higher versus the prior year.
- This growth is backed by the positive evolution of Maintenance activities. EPC projects saw the completion of large projects in Middle East compensated with the rebound of renewable energy projects in Spain.

Industrial Services		Turnover breakdown by activity	
<i>Euro Million</i>	3M18	3M19	Var.
Support Services	1,023	1,102	+7.7%
<i>Networks</i>	200	201	+0.5%
<i>Specialized Products</i>	624	672	+7.6%
<i>Control Systems</i>	199	230	+15.1%
EPC Projects	935	937	+0.1%
Renewable Energy: Generation	0	9	n.s
<i>Consolidation Adjustments</i>	(2)	(24)	
TOTAL	1,957	2,024	+3.4%
International	1,368	1,131	-17.3%
<i>% over total sales</i>	69.9%	55.9%	

Industrial Services			Sales per geographical areas		
<i>Euro Million</i>	3M18	% weight	3M19	% weight	Var.
Spain	589	30.1%	893	44.1%	+51.5%
Rest of Europe	82	4.2%	114	5.7%	+39.0%
North America	397	20.3%	292	14.4%	-26.3%
South America	563	28.8%	554	27.4%	-1.6%
Asia Pacific	180	9.2%	98	4.8%	-45.8%
Africa	145	7.4%	73	3.6%	-50.0%
TOTAL	1,957	100%	2,024	100%	+3.4%

- Backlog grew by 6.0% up to € 9,828 million, with no significant exchange rate impact. International Backlog represented 73.6% of total.
- It is worth noting the excellent performance in South America reflected in its 32.4% growth, mainly due to energy projects awarded in Brazil, Peru and Chile, as well as the solid rebound of the Spanish Backlog in the renewable's sector, with more than 2,000 MW under development, mainly PV plants.

Industrial Services		Backlog per activity		
<i>Euro Million</i>	Mar-18	Mar-19	Var.	
Support Services	5,233	5,228	-0.1%	
<i>Networks</i>	632	551	-12.7%	
<i>Specialized Products</i>	3,263	3,240	-0.7%	
<i>Control Systems</i>	1,338	1,437	+7.4%	
EPC Projects	4,039	4,559	+12.9%	
Renewable Energy: Generation	0	41	-	
TOTAL BACKLOG	9,272	9,828	+6.0%	
International	7,046	7,237	+2.7%	
<i>% over total backlog</i>	76.0%	73.6%		

Industrial Services			Backlog per geographical areas		
<i>Euro Million</i>	Mar-18	% weight	Mar-19	% weight	Var.
Spain	2,226	24.0%	2,591	26.4%	+16.4%
Rest of Europe	616	6.6%	571	5.8%	-7.3%
North America	2,162	23.3%	1,500	15.3%	-30.6%
South America	2,996	32.3%	3,968	40.4%	+32.4%
Asia Pacific	848	9.1%	731	7.4%	-13.8%
Africa	424	4.6%	468	4.8%	+10.2%
TOTAL	9,272	100%	9,828	100%	+6.0%

3.3 Services

Services		Key figures	
<i>Euro Million</i>	3M18	3M19	Var.
Turnover	372	389	+4.6%
EBITDA	21	23	+7.6%
<i>Margin</i>	5.7%	5.8%	
EBIT	13	14	+6.6%
<i>Margin</i>	3.6%	3.6%	
Net Profit	8	9	+12.1%
<i>Margin</i>	2.3%	2.4%	
Backlog	2,400	2,769	+15.4%
<i>Months</i>	20	22	

- Sales in Services increased by 4.6%, growing both in the domestic and international markets.

Services		Sales per geographical areas			
<i>Euro Million</i>	3M18	weight %	3M19	weight %	Var.
Spain	350	94.0%	363	93.3%	+3.8%
Rest of Europe	22	6.0%	26	6.7%	+17.3%
TOTAL	372	100%	389	100%	+4.6%

- EBITDA accounted for € 23 million, growing by 7.6%, slightly improving margin over sales. EBIT increased by 6.6% up to € 14 million.

Services		Backlog per geographical areas			
<i>Euro Million</i>	mar.-18	weight %	mar.-19	weight %	Var.
Spain	2,247	93.6%	2,528	91.3%	+12.5%
Rest of Europe	153	6.4%	241	8.7%	+57.7%
TOTAL	2,400	100%	2,769	100%	+15.4%

- Services Backlog reached € 2,769 million, equivalent to over 22 months of production.

4 Annex

4.1 Main figures per area of activity

TURNOVER					
<i>Euro Million</i>	3M18		3M19		Var.
Infraestructures	6.346	73 %	6.854	74 %	+8,0%
Industrial Services	1.957	23 %	2.024	22 %	+3,4%
Services	372	4 %	389	4 %	+4,5%
Corporation / Adjustments	(5)		(4)		
TOTAL	8.671		9.263		+6,8%

EBITDA					
<i>Euro Million</i>	3M18		3M19		Var.
Infraestructures	447	64 %	515	66 %	+15,3%
Industrial Services	231	33 %	239	31 %	+3,4%
Services	21	3 %	23	3 %	+7,6%
Corporation / Adjustments	(13)		(16)		
TOTAL	686		761		+10,9%

EBIT					
<i>Euro Million</i>	3M18		3M19		Var.
Infraestructures	280	57 %	295	57 %	+5,2%
Industrial Services	202	40 %	208	40 %	+3,0%
Services	13	3 %	14	3 %	+6,6%
Corporation / Adjustments	(14)		(17)		
TOTAL	482		501		+3,9%

NET PROFIT					
<i>Euro Million</i>	3M18		3M19		Var.
Infraestructures	103	44 %	131	49 %	+26,9%
Industrial Services	125	53 %	129	48 %	+3,5%
Services	8	4 %	9	3 %	+12,1%
Corporation / Adjustments	13		12		
TOTAL	249		282		+12,9%

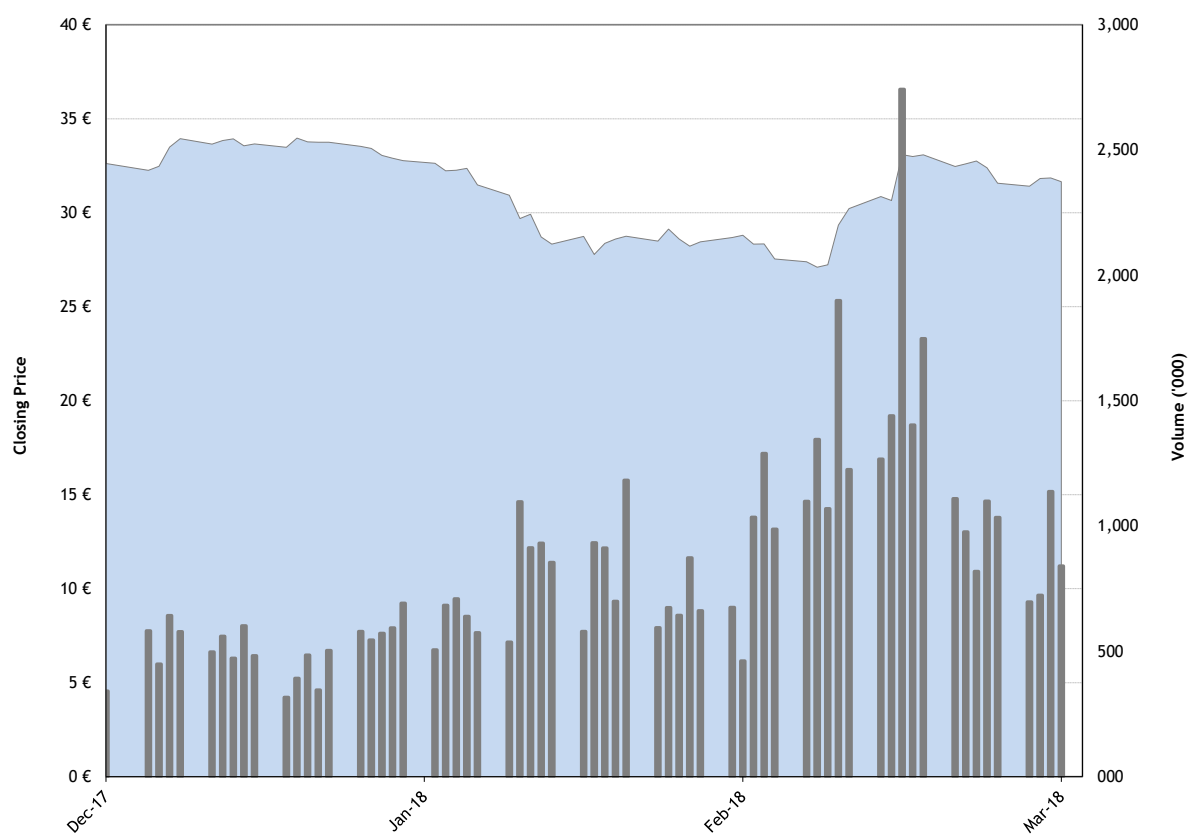
AWARDS					
<i>Euro Million</i>	3M18		3M19		Var.
Infraestructures	7.871		9.357		+18,9%
Industrial Services	2.010		1.885		-6,2%
Services	505		130		-74,3%
Corporation / Adjustments	0		(0)		
TOTAL	10.386		11.372		+9,5%

BACKLOG					
<i>Euro Million</i>	Mar-18	months	Mar-19	months	Var.
Infraestructures	55.005	23	62.802	25	+14,2%
Industrial Services	9.272	17	9.828	18	+6,0%
Services	2.400	20	2.769	22	+15,4%
TOTAL	66.677	22	75.399	23	+13,1%

NET DEBT					
<i>Euro Million</i>	Mar-18		Mar-19		Var.
Infraestructures	1.285		1.567		+21,9%
Industrial Services	473		625		+32,2%
Services	(153)		(78)		-49,0%
Corporation / Adjustments	(1.964)		(3.011)		+53,3%
TOTAL	(359)		(897)		n.a.

4.2 Share data

ACS Shares Data (YTD)	3M18	3M19
Closing price	31.65 €	39.16 €
Performance	3.01%	23.73%
Period High	34.10 €	40.21 €
High date	8-Jan	1-Mar
Period Low	26.67 €	32.62 €
Low date	7-Mar	2-Jan
Average in the period	30.87 €	37.11 €
Total volume ('000)	53,199	41,655
Daily average volume ('000)	844	661
Total traded effective (€ mn)	1,642	1,546
Daily average effective (€ mn)	26.07	24.54
Number of shares (mn)	314.66	314.66
Market cap (€ mn)	9,959	12,322



4.3 Exchange Rate Effect

EXCHANGE RATE EFFECT

EXCHANGE RATE EFFECT (€ vs. currency)	Average Exchange Rate			
	Mar-18	Mar-19	difference	%
1 US Dollar	1.2311	1.1380	(0.0932)	-7.6%
1 Australian Dollar	1.5712	1.5865	0.0153	+1.0%
1 Mexican Peso	22.8221	21.8567	(0.9654)	-4.2%
1 Brazilian Real	3.9952	4.2790	0.2838	+7.1%

EXCHANGE RATE EFFECT (€ vs. currency)	Closing Exchange Rate			
	Mar-18	Mar-19	difference	%
1 US Dollar	1.2321	1.1235	(0.1086)	-8.8%
1 Australian Dollar	1.6018	1.5821	(0.0197)	-1.2%
1 Mexican Peso	22.4123	21.7900	(0.6223)	-2.8%
1 Brazilian Real	4.0716	4.4013	0.3297	+8.1%

EXCHANGE RATE EFFECT Euro million	Grupo ACS			
	USD	AUD	Others	Total
Backlog	2,442	316	108	2,867
Sales	296	(27)	(28)	242
Ebitda	10	(4)	(6)	(0)
Ebit	8	(2)	(6)	(0)
Net Profit	2	(0)	(2)	(0)

EXCHANGE RATE EFFECT	Construction			
<i>Euro Million</i>	USD	AUD	Others	Total
Backlog	2,392	314	150	2,857
Sales	286	(27)	(16)	243
Ebitda	8	(4)	(1)	3
Ebit	6	(2)	(1)	3
Net Profit	2	(0)	(0)	1

EXCHANGE RATE EFFECT	Industrial Services			
<i>Euro Million</i>	USD	AUD	Others	Total
Backlog	50	2	(46)	7
Sales	10	(0)	(12)	(2)
Ebitda	1	(0)	(5)	(3)
Ebit	1	(0)	(4)	(3)
Net Profit	1	(0)	(2)	(2)

EXCHANGE RATE EFFECT	Services			
<i>Euro Million</i>	USD	AUD	Others	Total
Backlog	0	0	3	3
Sales	0	0	0	0
Ebitda	0	0	0	0
Ebit	0	0	(0)	(0)
Net Profit	0	0	(0)	(0)

4.4 Main Awards

4.4.1 Infrastructure

Project	Type of Project	Region	€ mn
Project for extending and upgrading Euston Station (London), as required for the new High Speed railway (London, United Kingdom)	Railways	Europe	1,054.0
Mining contract at Debswana Diamond Company's Jwaneng Mine Cut 9 project in Botswana	Contract mining	Asia Pacific	744.6
Construction of a plant and tunnel for the treatment of water pollution (Los Angeles, United States)	Hydraulic	América	557.6
Project (PPP) for delivery and maintenance of a new regional rail fleet and construction of a new maintenance facility in Dubbo, New South Wales (Australia)	Railways	Asia Pacific	457.6
Project for the expansion of the Centerm terminal of the Port of Vancouver (Canada)	Hydraulic	América	173.6
Construction of Christchurch Metro Sports Facility, the largest aquatic and indoor recreation and community venue in New Zealand.	Building	Asia Pacific	134.3
Reconstruction and improvement works of the Newark Bay Bridge in New Jersey (United States)	Roads	América	122.1
New contract for services on the Woodside Energy Limited operated Karratha Gas Plant (KGP) (Australia)	Services	Asia Pacific	118.8
Building of warehouse and y offices for Amazon in Seville (Spain)	Building	Spain	117.8
Contract extension for mining services in Melak in East Kalimantan (Indonesia)	Contract mining	Asia Pacific	107.0
Project for the expansion of the Triangle Expressway Southeast in North Carolina (United States)	Roads	America	84.0
Project for Northern Road upgrade between Eaton Road and Littlefields Road (New South Wales, Australia)	Roads	Asia Pacific	75.4
Design and construction of the Wagga Wagga Health Service Stage 3 Redevelopment Project (New South Wales, Australia)	Building	Asia Pacific	67.8
Construction of infrastructures related to the gas gathering for Australia Pacific LNG in the Surat basin (Queensland, Australia)	Other civil works	Asia Pacific	56.4

4.4.2 Industrial Services

Project	Type of Project	Region	€ mn
Works for basic engineering, detailed engineering, equipment and material supply, construction and implementation of two 5,000 tons-per-day sulphuric acid plants in Jorf Lasfar industrial site (Morocco)	EPC Projects	Africa	253.2
Contract for the delivery of the Communication Systems for the Finch West Light Rail Transit Project in Toronto (Canada)	Control Systems	America	31.9
Delivery of the OMCS head-end system for the M4-M5 Link Tunnels (Stage 3A) and the Integrated OMCS for the entire WestConnex project (Australia)	Control Systems	Asia Pacific	28.9

4.4.3 Services

Project	Type of Project	Region	€ mn
Renewal of the contract for Home Help service in Durham County Council (United Kingdom)	Services for citizens	Europe	28.6
New awards of the cleaning service of the Cadiz hospital for the Andalusian Health Service (Spain)	Services for buildings	Spain	15.7

5 ACS Group organizational structure

ACS Group is a world benchmark company in the infrastructure industry. This sector contributes to a great extent to the economic and social development of the world's different regions in an increasingly competitive, demanding and global market.

Main Group areas:

a) Infrastructure

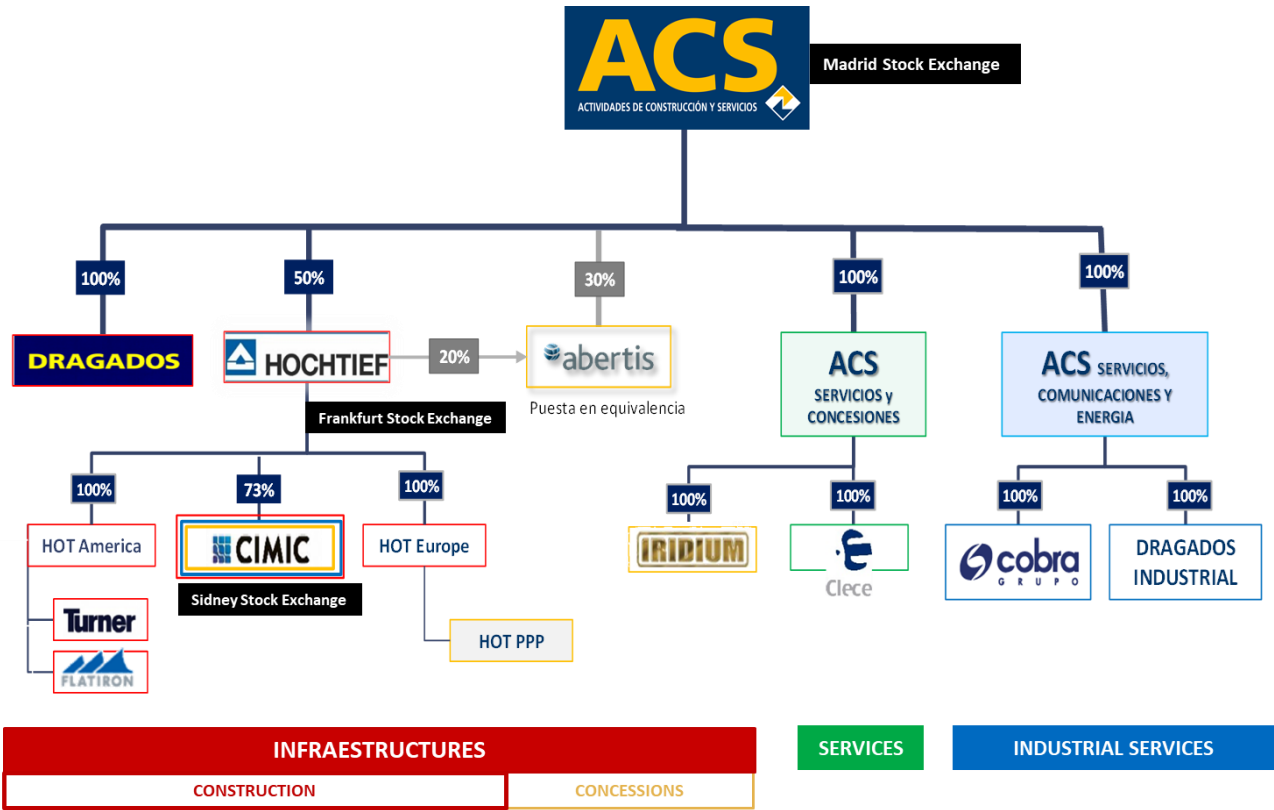
This area includes Construction and Concession activities performed by Dragados, Hochtief (including CIMIC), and Iridium and the stake in Abertis. It is oriented towards the development of different projects such as Civil Works, Building and activities related to the mining sector (carried out by CIMIC, mainly in Asia Pacific). The geographic regions with the highest exposure to this area are North America, Asia Pacific and Europe. The Group mainly operates in developed environments and in geopolitical, macroeconomic, and legal safe markets.

b) Industrial Services

This area is devoted to applied industrial engineering, construction developing activities, operation and maintenance of energy services, industrial and mobility infrastructures through an extensive group of companies headed by Grupo Cobra and Dragados Industrial. This area is present in more than 50 countries, with a predominant exposure to the Mexican and Spanish market despite the rapid growth in new Asian countries and Latin American countries.

c) Services

This area is only represented by Clece's facility management activity, which comprises building maintenance, public places and organizations, as well as care assistance. This area is mainly based in Spain, but it is slowly making headway in the European market.



6 Glossary

ACS Group presents its results in accordance with the International Financial Reporting Standards (IFRS). However, the group makes use of some alternative measures of performance (APM) to provide additional information that promote comparability and understanding of its financial information, and facilitates decision making and evaluation of the performance of the group. Below are the most outstanding APMs.

CONCEPT	DEFINITION and COHERENCE	mar-19	mar-18
Market capitalisation	Num of shares at period close x price at period close	12,322	9,959
Earnings per share	Net Profit of the period / Average num of shares of the period	0.91	0.80
Net Attributable profit	Total Income - Total Expenses of the period - Minority interests result	282	249
Average num. of shares of the period	Daily average outstanding shares in the period adjusted by treasury stock	308.1	312.0
Backlog	Value of the contracts awarded and pending to be executed. In section 1.1, a breakdown is made between a direct and proportional portfolio (referring to proportional participation in joint operating companies and projects not consolidated globally in the Group)	75,399	66,677
Gross Operating Profit (EBITDA)	Operating Profit excluding (1) D&A y (2) non recurrent operating results and/or which dont imply a cash flow + Net Results from Joint Ventures	761	686
(+) Operating Profit	Operating income - Operating expenses	469	422
(-) 1.D&A	Operating provisions and fix asset depreciation	(261)	(204)
(-) 2. Non recurrent operating results and/or which dont imply a cash flow	Impairment & gains on fixed assets + other operating results	(28)	(24)
(+) Net profit from Joint Ventures	Profit before Taxes from foreign joint ventures consolidated by Equity method. It is similar to the UTEs regime in Spain, thus it is included in the EBITDA in order to standardize the accounting criteria with the Group's foreign companies	4	36
Net Financial Debt / EBITDA	Net Financial Debt / Annualized EBITDA	0.3x	0.1x
Net Financial Debt (1)-(2)	Gross external financial debt + Net debt with group companies - Cash & Equivalents	897	359
(1) Deuda Financiera Bruta	Bank debt + Obligations and other negotiable securities + Project finance and non recourse debt + Financial lease + Other I/T non bank debt + Debt with group companies	8,516	7,328
(2) Cash & Equivalents	Temporary Financial investments + L/T deposits + Cash & Equivalents	7,618	6,969
Annualized EBITDA	EBITDA of the period / num of month within the period x 12 months	3,045	2,746
Net Cash Flow	(1) Cash Flow from operating activities + (2) Cash Flow from investing activities + (3) Other Cash flows	(1,131)	(586)
1. Cash Flow from operating activities	Adjusted Net Profit attributable + Operating working capital variation ex discontinued operations	(346)	(344)
Adjusted Net Profit attributable	Net profit attributable (+/-) adjustments of concepts which dont imply an operating cash flow	629	619
Operating working capital variation	Working capital variation of the period (+/-) ajustments of non operating concepts (Ej: dividends, interests, taxes, etc)	(975)	(963)
2. Cash Flow from investing activities	Net investments (paid/collected) ex discontinued operations	(523)	(61)
(-) Payments from investments	Payments for operating, project and financial investments. This figure may differ from that shown in section 2.3.2 for reasons of deferral (accruals) ex discontinued operations	(571)	(183)
(+) Collections from divestments	Collections from operating, project and financial divestments. This figure may differ from that shown in section 2.3.2 for reasons of deferral (accruals) ex discontinued operations	48	121
3. Other Cash Flows	Treasury stock sale/acquisition + Dividend payments + Other financial sources + Cash generated from discontinued operations	(262)	(180)
Ordinary Financial Result	Financial Income - Financial expenses	(76)	(79)
Net Financial Result	Ordinary financial result + Foreign exchange results + Impairment non current assets results + Results on non current assets disposals	(19)	(28)
Working Capital	Stock + Total accounts receivables - Total accounts payables - other current liabilities	(5,088)	(4,572)

NOTE: All financial indicators and APMs are calculated under the principles of coherence and homogeneity allowing comparability between periods and in compliance with the applicable accounting rules and standards

Data in million of euros

CONCEPT	USE
Market capitalisation	Value of the company in the stock exchange market
Earnings per share	Indicates the part of the net profit that corresponds to each share
Backlog	An indicator of the Group's commercial activity. The value divided by the average duration of the projects is an approximation to the revenues to be received in the following periods
Gross Operating Profit (EBITDA)	Measure of comparable performance to evaluate the evolution of the Group's operating activities excluding depreciation and provisions (more variable items according to the accounting criteria used). This AMP is widely used to evaluate the operational performance of companies as well as part of ratios and valuation multiples and measurement of risks
Net Financial Debt / EBITDA	Comparable ratio of the Group's indebtedness level. It measures the repayment capacity of the financing in number of years.
Net Financial Debt (1)-(2)	Total net debt level at the end of the period. In section 1, it is included a breakdown of the net debt of the projects (Project Finance) and the net debt of the business
(1) Deuda Financiera Bruta	Level of gross financial debt at period end
(2) Cash & Equivalents	Current liquid assets available to cover the repayment needs of financial liabilities
Annualized EBITDA	
Net Cash Flow	Cash generated / consumed of the period
1. Cash Flow from operating activities	Cash generated by operating activities. Its value is comparable to the Group's EBITDA by measuring the conversion of operating income into cash generation
2. Cash Flow from investing activities	Funds consumed / generated by investment needs or divestments collections in the period
3. Other Cash Flows	
Ordinary Financial Result	Medida de evaluación del resultado procedente del uso de activos y pasivos financieros. Este concepto incluye tanto ingresos y gastos directamente relacionados con deuda financiera neta como otros ingresos y gastos financieros no relacionados con la misma
Net Financial Result	
Working Capital	

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This document contains forward-looking statements on the intentions, expectations or forecasts of ACS Group or its management at the time the document was drawn up and in reference to various matters including, among others, its customer base, its performance, the foreseeable growth of its business lines and its overall turnover, its market share, the results of ACS Group and other matters relating to the Group's activities and current position. These forward-looking statements or forecasts can in some cases be identified by terms such as "expectation", "anticipation", "proposal", "belief" or similar, or their corresponding negatives, or by the very nature of predictions regarding strategies, plans or intentions. Such forward-looking statements or forecasts in no way constitute, by their very nature, guarantees of future performance but are conditional on the risks, uncertainties and other pertinent factors that may result in the eventual consequences differing materially from those contained in said intentions, expectations or forecasts.

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