

Results Report

1Q17

May 11th, 2017

ACS

ACTIVIDADES DE CONSTRUCCIÓN Y SERVICIOS



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1 Executive Summary

1.1. Main figures

Grupo ACS		<i>Key operating & financial figures</i>		
<i>Euro Million</i>	3M16	3M17	Var.	
Turnover	7,518	8,357	+11.2%	
Backlog	59,191	68,092	+15.0%	
<i>Months</i>	21	23		
EBITDA ⁽¹⁾	529	621	+17.4%	
<i>Margin</i>	7.0%	7.4%		
EBIT ⁽¹⁾	401	446	+11.1%	
<i>Margin</i>	5.3%	5.3%		
Attributable Net Profit	220	233	+6.0%	
EPS	0.72 €	0.75 €	+4.2%	
Net Investments	(182)	78	n.a	
Investments	455	191		
Disposals	637	113		
Total Net Debt	3,840	1,695	-55.9%	
Businesses' Net Debt	3,298	1,492		
Project Financing	542	203		

Note: Urbaser is restated as discontinued operation in the financial accounts of the comparable period after its sale in the last quarter of 2016.

Data presented according to Grupo ACS management criteria.

(1) Includes Joint Ventures Net Results (companies executing projects managed with partners) not fully consolidated.

- Sales in the period accounted for € 8,357 million, an increase of 11.2% compared to the same period of the previous year. This positive sale evolution, with a particular good performance of CIMIC which grew by 26%, confirms the upward trend which started in the second half of 2016, especially the construction activity which grows by 14.8%.
- Backlog accounted for € 68,092 million, growing by 15.0% mainly due to the positive evolution of the order intakes in the first quarter of the year, currency tailwinds and backed by the backlog integration of the corporate acquisitions carried out by CIMIC in the prior year, particularly UGL.
- EBITDA of the Group accounted for € 621 million, a 17.4% increase mainly due to the positive evolution of the construction activity. EBITDA margin stands at 7.4% improving by 40 bp due to the progressive improvements in HOCHTIEF during the last quarters.
- EBIT accounted for € 446 million and grew by 11.1%. EBIT margin stood at 5.3% due to an activity increase in capital intensive businesses such as contract mining which implies higher D&A.

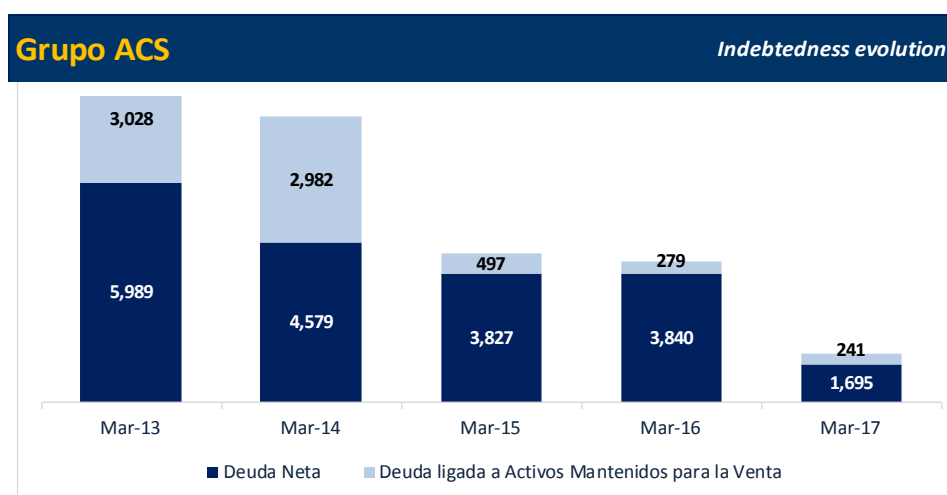
Grupo ACS		Main figures details		
Euro Million	3M16	3M17	Var.	
Backlog	59,191	68,092	+15.0%	
Direct	51,139	59,458	+16.3%	
Proportional*	8,051	8,634	+7.2%	
Work Done	8,138	8,976	+10.3%	
Direct	7,518	8,357	+11.2%	
Proportional*	620	619	-0.2%	
EBITDA	529	621	+17.4%	
Direct	488	621	+27.3%	
Proportional*	41	0	n.a	
EBIT	401	446	+11.1%	
Direct	360	446	+23.8%	
Proportional*	41	0	n.a	

* Refers to the proportional stake of the operating Joint Ventures and projects not fully consolidated in the Group

- Net profit of Grupo ACS accounted for € 233 million which represents a 6.0% increase compared to the same period of the prior year.

GRUPO ACS		Net Profit		
Euro Million	3M16	3M17	Var.	
Net Profit Construction	72	91	+26.5%	
Net Profit Industrial Services	113	119	+4.6%	
Net Profit Services	23	12	-45.1%	
Net Profit Corporation	11	10	-8.1%	
Net Profit	220	233	+6.0%	

- Net debt stood at € 1,695 million, € 2,146 million lower than the outstanding balance 12 months ago backed, by a strong operating cash generation and the sale of Urbaser.



1.2. Relevant facts

a) Dividends

- On December 22nd, 2016, exercising the powers granted by resolution of the General Shareholder's Meeting of the Company held on May 5th, 2016, the Board of Directors approved the distribution of the interim dividend for 2016 through the scrip dividend system. To this end, it was agreed to proceed to the second execution of the capital increase against reserves up to € 142 million (equivalent to around € 0.45 per share), in order that shareholders could choose between continuing to receive remuneration in cash or either in shares of the Company. This simultaneous capital increase and reduction has been made in February 2017.

b) Corporate Governance

- On February 28th 2017, ACS' Board of Directors agreed to appoint Mrs. Carmen Fernández Rozado as independent Board Director as well as Chairman and member of the Audit Committee.
- On May 4th 2017, General Shareholder's Meeting approved the appointment of Mr. Marcelino Fernández Verdes as Board of Director of ACS. Likewise, the Board of Director has proceeded to appoint him as Chief Executive Officer of ACS during today's meeting (May 11th)

c) Corporation

- On May 8th 2017, ACS, Actividades de Construcción y Servicios, S.A. obtained an investment grade credit rating of BBB in a long term basis and A-2 in a short term basis, with a stable outlook, from Standard & Poor's agency. Likewise, on May 10th, HOCHTIEF and CIMIC obtained the same credit rating.

2 Consolidated Financial Statements

2.1 Income Statement

Grupo ACS		Income statement			
<i>Euro Million</i>	3M16		3M17		Var.
Net Sales	7,518	100.0 %	8,357	100.0 %	+11.2%
Other revenues	115	1.5 %	73	0.9 %	-36.2%
Joint Ventures Net Results*	41	0.5 %	0	0.0 %	-99.5%
Total Income	7,674	102.1 %	8,431	100.9 %	+9.9%
Operating expenses	(5,547)	(73.8 %)	(5,879)	(70.3 %)	+6.0%
Personnel expenses	(1,598)	(21.3 %)	(1,931)	(23.1 %)	+20.8%
Operating Cash Flow (EBITDA)	529	7.0 %	621	7.4 %	+17.4%
Fixed assets depreciation	(120)	(1.6 %)	(153)	(1.8 %)	+28.0%
Current assets provisions	(8)	(0.1 %)	(23)	(0.3 %)	+170.2%
Ordinary Operating Profit (EBIT)	401	5.3 %	446	5.3 %	+11.1%
Impairment & gains on fixed assets	(4)	(0.1 %)	(13)	(0.2 %)	
Other operating results	(13)	(0.2 %)	(10)	(0.1 %)	
Operating Profit	384	5.1 %	423	5.1 %	+10.3%
Financial income	45	0.6 %	47	0.6 %	+5.1%
Financial expenses	(135)	(1.8 %)	(126)	(1.5 %)	-7.2%
Ordinary Financial Result	(91)	(1.2 %)	(79)	(0.9 %)	-13.2%
Foreign exchange results	10	0.1 %	8	0.1 %	
Changes in fair value for financial instruments	(21)	(0.3 %)	25	0.3 %	
Impairment & gains on financial instruments	87	1.2 %	31	0.4 %	
Net Financial Result	(15)	(0.2 %)	(16)	(0.2 %)	+6.8%
Results on equity method*	(1)	(0.0 %)	(1)	(0.0 %)	n.a.
PBT of continued operations	368	4.9 %	406	4.9 %	+10.5%
Corporate income tax	(128)	(1.7 %)	(114)	(1.4 %)	-10.9%
Net profit of continued operations	240	3.2 %	292	3.5 %	+22.0%
Profit after taxes of the discontinued operations	19	0.2 %	0	0.0 %	n.a.
Consolidated Result	259	3.4 %	292	3.5 %	+13.7%
Minority interest	(37)	(0.5 %)	(60)	(0.7 %)	+59.1%
Minority interest from discontinued operations	(2)		0		
Net Profit Attributable to the Parent Company	220	2.9 %	233	2.8 %	+6.0%

* The Joint Ventures Net Results, which are those companies that are executing projects but managed with partners, has been included in the Total Income figure, whilst the Results on Equity Method includes the net results of the rest of affiliated companies

2.1.1 Sales and Backlog

- Net sales in the period accounted for € 8,357 million, 11.2% more than those registered in the same period of the prior year, mainly due to the positive evolution on the construction activities.
- Sales breakdown by geographical areas demonstrates the diversification of the Group's revenue sources, where North America represents 42.5% of the sales, Asia Pacific 29.4%, Spain 12.9% and the remaining 15.2%.

Grupo ACS					
Sales per Geographical Areas					
<i>Euro Million</i>	2016	%	3M17	%	Var.
Spain	1,144	15.2 %	1,076	12.9%	-5.9%
Rest of Europe	516	6.9 %	586	7.0%	+13.6%
North America	3,431	45.6 %	3,550	42.5%	+3.5%
South America	496	6.6 %	524	6.3%	+5.6%
Asia Pacific	1,832	24.4 %	2,461	29.4%	+34.3%
Africa	99	1.3 %	160	1.9%	+62.0%
TOTAL	7,518		8,357		+11.2%

Sales per Geographical Area <i>(inter area of activity adjustments excluded)</i>									
<i>Euro Million</i>	Construction			Industrial Services			Services		
	3M16	3M17	%	3M16	3M17	%	3M16	3M17	%
Spain	298	255	-14.4%	497	495	-0.5%	358	332	-7.4%
Rest of Europe	398	455	+14.3%	97	115	+18.0%	20	17	-19.2%
North America	2,965	3,170	+6.9%	466	380	-18.4%	0	0	n.a.
South America	93	113	+21.5%	403	411	+2.0%	0	0	n.a.
Asia Pacific	1,607	2,165	+34.7%	225	296	+31.5%	0	0	n.a.
Africa	0	0	n.a.	98	160	+62.9%	0	0	n.a.
TOTAL	5,362	6,158	+14.8%	1,787	1,856	+3.9%	379	348	-8.1%

- In construction, it is worth noting the activity rebound in Asia Pacific which grew by 34.7% thanks to the positive evolution in CIMIC. Activity in North America, with the larger contribution, maintains its solid growth of around 7%. Likewise, Europe and Asia Pacific show positive growth rates except for Spain which experienced a reduction of 14.4%.
- In Industrial Services, the activity fall in North America due to the production adjustment in Mexico is offset by the positive evolution of the rest of the international activity, particularly in Asia Pacific. Domestic activity remains practically stable.
- Services sales decreased by 8.1% due to the sale of Sintax at the end of 2016, thus the only activity remaining in this area is Clece which grew by 0.7% this quarter.
- Group's backlog stood at € 68,092 million and grew by 15.0% in the last twelve months thanks to the positive evolution of the contracting activities in the international market, particularly in North America and Asia Pacific.

Grupo ACS					
Backlog per Geographical Areas					
Euro Million	Mar-16	%	Mar-17	%	Var.
Spain	6,511	11.0 %	6,608	9.7%	+1.5%
Rest of Europe	5,330	9.0 %	5,607	8.2%	+5.2%
North America	20,211	34.1 %	24,029	35.3%	+18.9%
South America	3,548	6.0 %	4,809	7.1%	+35.6%
Asia Pacific	22,694	38.3 %	26,197	38.5%	+15.4%
Africa	897	1.5 %	842	1.2%	-6.1%
TOTAL	59,191		68,092		+15.0%

Backlog per Geographical Area									
Euro Million	Construction			Industrial Services			Services		
	Mar-16	Mar-17	%	Mar-16	Mar-17	%	Mar-16	Mar-17	%
Spain	2,960	2,622	-11.4%	2,020	2,068	+2.4%	1,531	1,918	+25.3%
Rest of Europe	4,884	5,189	+6.2%	393	342	-13.0%	52	76	+45.7%
North America	18,258	22,303	+22.2%	1,953	1,726	-11.6%	0	0	n.a.
South America	2,046	2,402	+17.4%	1,502	2,407	+60.2%	0	0	n.a.
Asia Pacific	20,926	24,689	+18.0%	1,768	1,508	-14.7%	0	0	n.a.
Africa	107	144	+34.8%	790	698	-11.6%	0	0	n.a.
TOTAL	49,182	57,349	+16.6%	8,426	8,750	+3.8%	1,583	1,994	+25.9%

- It is worth noting the evolution of Construction’s backlog in North America, after the good performance of the new order intakes in Dragados, Turner and Flatiron, while domestic backlog is reduced by 11.4% due to the absence of public tenders. The backlog of the rest of Europe shows a slight recovery of 6.2%. Likewise, Asia Pacific’s backlog grew by 18.0% mainly due to the integration of UGL at year end.
- Industrial Services experienced solid growth in its backlog of 3.8%, mainly in South America thanks to the recent award of energy projects. It is worth noting the recovery of the domestic backlog with a slight increase with respect to that of the comparable period.
- Lastly, Clece’s backlog increased by 25.9% thanks to the positive evolution of the domestic backlog which grew by 25.3% as well as the new awards in United Kingdom.

2.1.2 Operating Results

Grupo ACS		Operating Results		
Euro Million		3M16	3M17	Var.
EBITDA		529	621	+17.4%
<i>EBITDA Margin</i>		7.0%	7.4%	
Depreciation		(120)	(153)	+28.0%
<i>Construction</i>		(103)	(138)	
<i>Industrial Services</i>		(9)	(9)	
<i>Services</i>		(7)	(6)	
<i>Corporation</i>		(0)	(0)	
Current assets provisions		(8)	(23)	+170.2%
EBIT		401	446	+11.1%
<i>EBIT Margin</i>		5.3%	5.3%	

- EBITDA accounted for € 621 million, showing an increase of 17.4% compared to 2016. EBIT accounted for € 446 million, growing by 11.1% with respect to the prior period.

2.1.3 Financial Results

Grupo ACS		Financial Results	
Euro Million	3M16	3M17	Var.
Financial income	45	47	+5.1%
Financial expenses	(135)	(126)	-7.2%
Ordinary Financial Result	(91)	(79)	-13.2%
Construction	(41)	(40)	-3.2%
Industrial Services	(16)	(15)	-7.9%
Services	(4)	(2)	-42.8%
Corporation	(29)	(22)	-26.2%

- The ordinary financial result decreased by 13.2%. Financial expenses dropped by 7.2% as a result of the reduction of the gross debt.
- The net financial result includes the effect of financial derivatives, such as the impact of the stock option plan which matured last April 2017, and the and pre-tax income from impairment and disposal of financial assets. This last item includes in 2016 the capital gains from the prepaid forward sale of Iberdrola shares while in 2017 it includes the capital gains from the sale of Sintax and Ausol as well as the revaluation of certain financial assets.

Grupo ACS		Financial Results	
Euro Million	3M16	3M17	Var.
Ordinary Financial Result	(91)	(79)	-13.2%
Foreign exchange Results	10	8	-19.6%
Impairment non current assets results	(21)	25	n.a
Results on non current assets disposals	87	31	-65.0%
Net Financial Result	(15)	(16)	+6.8%

2.1.4 Net Profit Attributable to the Parent Company

- The net profit of the Construction business grew by 26.5% underpinned by the excellent performance of HOCHTIEF and its subsidiaries whose net profit increased by 39.4%
- The net profit of the Industrial Services area grew by 4.6% as a result of the international activity boost and the domestic activity stabilization.
- Services' net profit decreased 45.1% due to the sale of Urbaser and Sintax at year end, thus with no contribution in this period. Clece's net profit increased by 0.7%.
- Corporation's results reached € 10 million.
- The net profit of the ACS Group in the first quarter of 2017 reached € 233 million, 6.0% higher than the prior year.

GRUPO ACS			<i>Net Profit</i>
<i>Euro Million</i>	3M16	3M17	Var.
Net Profit Construction	72	91	+26.5%
Net Profit Industrial Services	113	119	+4.6%
Net Profit Services	23	12	-45.1%
Net Profit Corporation	11	10	-8.1%
Net Profit	220	233	+6.0%

2.2 Consolidated Balance Sheet

Grupo ACS		Consolidated balance sheet			
<i>Euro Million</i>	Dec-16		Mar-17		Var.
Intangible Fixed Assets	4,398	13.2 %	4,366	13.1 %	-0.7%
Tangible Fixed Assets	1,839	5.5 %	1,786	5.4 %	-2.9%
Investments accounted by Equity Method	1,532	4.6 %	1,508	4.5 %	-1.6%
Long Term Financial Investments	2,485	7.4 %	2,360	7.1 %	-5.0%
Long Term Deposits	7	0.0 %	7	0.0 %	+0.0%
Financial Instruments Debtors	67	0.2 %	59	0.2 %	-12.3%
Deferred Taxes Assets	2,312	6.9 %	2,269	6.8 %	-1.8%
Fixed and Non-current Assets	12,639	37.9 %	12,355	37.1 %	-2.3%
Non Current Assets Held for Sale	549	1.6 %	466	1.4 %	-15.2%
Inventories	1,407	4.2 %	1,355	4.1 %	-3.7%
Accounts receivables	10,988	32.9 %	11,769	35.3 %	+7.1%
Short Term Financial Investments	1,813	5.4 %	1,673	5.0 %	-7.8%
Financial Instruments Debtors	98	0.3 %	129	0.4 %	+31.8%
Other Short Term Assets	224	0.7 %	196	0.6 %	-12.1%
Cash and banks	5,655	16.9 %	5,399	16.2 %	-4.5%
Current Assets	20,734	62.1 %	20,987	62.9 %	+1.2%
TOTAL ASSETS	33,373	100 %	33,342	100 %	-0.1%
Shareholders' Equity	3,571	10.7 %	3,887	11.7 %	+8.9%
Adjustments from Value Changes	11	0.0 %	5	0.0 %	n.a.
Minority Interests	1,400	4.2 %	1,392	4.2 %	-0.6%
Net Worth	4,982	14.9 %	5,284	15.8 %	+6.1%
Subsidies	4	0.0 %	3	0.0 %	-28.0%
Long Term Financial Liabilities	4,907	14.7 %	5,318	15.9 %	+8.4%
Deferred Taxes Liabilities	1,188	3.6 %	1,163	3.5 %	-2.1%
Long Term Provisions	1,655	5.0 %	1,591	4.8 %	-3.9%
Financial Instruments Creditors	70	0.2 %	58	0.2 %	-17.4%
Other Long Term Accrued Liabilities	110	0.3 %	121	0.4 %	+10.1%
Non-current Liabilities	7,934	23.8 %	8,253	24.8 %	+4.0%
Liabilities from Assets Held for Sale	318	1.0 %	287	0.9 %	-9.8%
Short Term Provisions	1,028	3.1 %	1,018	3.1 %	-0.9%
Short Term Financial Liabilities	3,782	11.3 %	3,455	10.4 %	-8.6%
Financial Instruments Creditors	63	0.2 %	83	0.2 %	+31.8%
Trade accounts payables	14,823	44.4 %	14,628	43.9 %	-1.3%
Other current payables	443	1.3 %	333	1.0 %	-24.7%
Current Liabilities	20,457	61.3 %	19,805	59.4 %	-3.2%
TOTAL EQUITY & LIABILITIES	33,373	100 %	33,342	100 %	-0.1%

2.2.1 Non-Current Assets

- Intangible assets which amounts to € 4,366 million include goodwill from past strategic transactions, of which € 1,389 million come from the acquisition of HOCHTIEF in 2011 and € 743 million from ACS's merger with Dragados in 2003.
- The balance of the investments held by equity method includes various holdings in associated companies from HOCHTIEF, Saeta Yield and several Iridium Concessions.

2.2.2 Working Capital

Grupo ACS		Working Capital evolution*				
Euro Million	Mar-16	Jun-16	Sep-16	Dec-16	Mar-17	
Construction	(1,226)	(1,169)	(1,172)	(2,521)	(1,764)	
Industrial Services	(820)	(912)	(898)	(1,167)	(940)	
Services	41	(13)	35	5	10	
Corporation	39	(20)	23	43	82	
TOTAL	(1,967)	(2,115)	(2,013)	(3,640)	(2,613)	

*Ex Urbaser

- In the last 12 months, the net working capital has increased its credit balance by € 646 million. This variation is mainly due to changes in perimeter as a result of the acquisition and disposal of businesses in 2016.
- The variation in the last quarter is mainly due to the seasonality effect of the operating working capital which has increased its debit balance in € 1,013 million while in the last twelve months this variation of the operating working capital has improved by € 17 million.
- The balance of factoring and securitization at the end of the period stood at € 732 million, slightly lower than in December 2016.

2.2.3 Net Debt

Net Debt (€ mn)	Construction	Industrial Services	Services	Corporation / Adjustments	Grupo ACS
March 31, 2017					
LT loans from credit entities	986	219	108	1,420	2,732
ST loans from credit entities	938	778	173	18	1,907
Debt with Credit Entities	1,923	997	280	1,438	4,639
Bonds	2,124	0	0	1,603	3,727
Non Recourse Financing	184	19	0	0	203
Other financial liabilities*	299	100	177	(372)	204
Total Gross Financial Debt	4,530	1,116	458	2,669	8,773
ST* & other financial investments	915	135	246	384	1,679
Cash & Equivalents	3,609	1,628	26	136	5,399
Total cash and equivalents	4,524	1,763	272	519	7,078
NET FINANCIAL DEBT	6	(647)	186	2,150	1,695

(*) Debt and credit with associates are included in "Other financial liabilities" and "ST financial investments"

- Net debt stood at € 1,695 million, € 2,146 million lower than the outstanding balance 12 months ago thanks to the positive evolution of the funds from operations and backed by sale of Urbaser.
- Net debt linked to assets held for sale amounted to € 241 million, mainly linked to energy projects.

2.2.4 Net Worth

Grupo ACS		Net Worth		
Euro Million	Dec-16	Mar-17	Var.	
Shareholders' Equity	3,571	3,887	+8.9%	
Adjustments from Value Changes	11	5	n.a	
Minority Interests	1,400	1,392	-0.6%	
Net Worth	4,982	5,284	+6.1%	

- The Net worth of ACS accounts for € 5,284 million by period-end, showing an increase of 6.1% since December 2016.
- The balance of minority interests includes both the equity participation of minority shareholders of HOCHTIEF as well as minority interests included in the balance of the German company, mainly related to minority shareholders of CIMIC Holdings.

2.3 Net Cash Flows

Grupo ACS							Net Cash Flow	
Euro Million	3M16			3M17			Var	
	TOTAL	HOT	ACS exHOT	TOTAL	HOT	ACS exHOT	TOTAL	ACS exHOT
Cash Flow from Operating Activities before Working Capital	416	113	304	507	291	216	+21.6%	-29.0%
Operating working capital variation	(1,052)	(482)	(569)	(1,013)	(554)	(460)		
Net CAPEX	(57)	(30)	(26)	(92)	(61)	(30)		
Net Operating Cash Flow from continuing activities	(692)	(400)	(292)	(598)	(324)	(274)	-13.5%	-6.1%
Net Operating Cash Flow from discontinued operations (*)	(15)	0	(15)	(0)	0	(0)		
Financial Investments/Disposals	381	(219)	600	13	(6)	19		
Other Financial Sources	(26)	(4)	(23)	2	(2)	4		
Free Cash Flow	(353)	(622)	270	(583)	(333)	(251)	+65.4%	n.a.
Dividends paid	(79)	(17)	(62)	(66)	(5)	(61)		
Intra group Dividends	0	0	0	0	0	0		
Treasury stock acquisition	(120)	(80)	(40)	0	0	0		
Total Cash Flow generated / (Consumed)	(552)	(719)	168	(650)	(338)	(312)	+17.8%	n.a.

*Correspond to Urbaser

2.3.1 Operating Activities

- Cash Flow from Operating Activities before working capital amount to € 507 million, improving by 21.6% respect to March 2016. The recovery in the construction activity as well as the improvement of financial expenses have contributed to the positive evolution of the operating cash flow.
- Operating working capital has an impact of € 1,013 million of cash outflow in this period coming from both HOCHTIEF as well as the remaining activities, due to the seasonality effect of the period. However operating working capital variation in the last twelve months has been practically neutral with a cash inflow of € 17 million distributed among the different activities in an equivalent way, thus confirming the positive trend in the working capital control of the Group.

2.3.2 Investments

Grupo ACS				Investments breakdown			
Euro Million	Operating Investments	Operating divestments	NET CAPEX	Project / Financial Investments	Financial Divestments	Net Project / Financial invesments	Total Net Investments
Construction	104	(28)	76	30	(20)	9	85
<i>Dragados</i>	18	(3)	15	0	(0)	(0)	15
<i>Hochtief</i>	87	(25)	61	27	(20)	6	68
<i>Iridium</i>	0	0	0	3	0	3	3
Services	7	(1)	6	1	(55)	(54)	(48)
Industrial Services	11	(1)	10	39	(5)	34	43
Corporation & others	0	0	0	(0)	(2)	(3)	(2)
TOTAL	122	(30)	92	69	(83)	(13)	78

- The total investments of the ACS Group amounted to € 191 million, while divestments amounted to € 113 million, resulting in a net positive cash flow balance for investing activities of € 78 million.

a) Construction

- Operating CAPEX in the construction business corresponds mainly to the acquisition of machinery for contract mining in CIMIC.
- Total investment in concession projects and financial investments in Construction business reached € 30 million which practically corresponds to UGL's minorities acquisition. Divestments mainly correspond to the sale of certain HOCHTIEF Europe's financial holdings.

b) Industrial Services

- In Industrial Services area, financial investments amounted to € 39 million corresponding to investments in energy projects.
- Net operating investment in Industrial Services amounted to € 10 million.

c) Services

- Net operating investments correspond entirely to Clece after the sale of Urbaser in December 2016.
- Financial divestments in Services correspond mainly to the sale of Sintax which was signed by 2016 year end and completed in February 2017 for a total amount of € 55 million.

2.3.3 Other Cash Flows

- The Group has paid € 66 million of dividends in cash which practically corresponds to ACS scrip dividend paid last February.

3 Areas of Activity Evolution

3.1 Construction

Construction			
<i>Euro Million</i>	3M16	3M17	Var.
Turnover	5,362	6,158	+14.8%
EBITDA	320	406	+26.7%
<i>Margin</i>	6.0%	6.6%	
EBIT	218	257	+17.6%
<i>Margin</i>	4.1%	4.2%	
Net Profit	72	91	+26.5%
<i>Margin</i>	1.3%	1.5%	
Backlog	49,182	57,349	+16.6%
<i>Months</i>	22	25	
Net Investments	275	85	<i>n.s</i>
Working Capital	(1,226)	(1,764)	+43.9%

- Construction sales accounted for € 6,158 million representing an increase of 14.8% thanks to the significant activity recovery in CIMIC, particularly of its construction business, and also backed by the positive evolution of the rest of HOCHTIEF and Dragados.

Construction		<i>Sales per geographical areas</i>	
<i>Euro Million</i>	3M16	3M17	Var.
Spain	298	255	-14.4%
Rest of Europe	398	455	+14.3%
North America	2,965	3,170	+6.9%
South America	93	113	+21.5%
Asia Pacific	1,607	2,165	+34.7%
Africa	0	0	<i>n.a.</i>
TOTAL	5,362	6,158	+14.8%

- EBITDA accounted for € 406 million, increasing by 26.7% compared to March 2016 with a margin improvement of 60 bp thanks to the higher operating efficiency in HOCHTIEF.
- EBIT accounted for € 257 million, and grew by 17.6%, margin improved by 10 bp despite the increase in D&A mainly in HOCHTIEF Asia Pacific as a result of the contract mining activity rebound which is capital intensive. The depreciation of assets from the acquisition of HOCHTIEF (PPA) accounted for € 18.1 million in the period, the same figure as that of the comparable period.
- Construction Net Profit reached € 91 million which implies a 26.5% increase due to the factors above mentioned.
- Backlog at the end of the period stood at € 57,349 million, 16.6% higher compared to the figure recorded 12 months ago. This is backed by the growth in America and the positive evolution of the contracting activity in Dragados, as well as the integration of UGL in HOCHTIEF Asia Pacific by 2016 year end.

Construction				<i>Backlog per geographical areas</i>		
<i>Euro Million</i>	Mar-16	Mar-17	Var.			
Spain	2,960	2,622	-11.4%			
Rest of Europe	4,884	5,189	+6.2%			
North America	18,258	22,303	+22.2%			
South America	2,046	2,402	+17.4%			
Asia Pacific	20,926	24,689	+18.0%			
Africa	107	144	+34.8%			
TOTAL	49,182	57,349	+16.6%			

Construction														
<i>Euro Million</i>	Dragados			Iridium			HOCHTIEF (ACS contr.)			Adjustments		Total		
	3M16	3M17	Var.	3M16	3M17	Var.	3M16	3M17	Var.	3M16	3M17	3M16	3M17	Var.
Sales	933	990	+6.1%	15	19	+29.5%	4,414	5,149	+16.6%	0	0	5,362	6,158	+14.8%
EBITDA	74	80	+7.1%	5	1	-81.9%	241	325	+35.0%	0	(0)	320	406	+26.7%
<i>Margin</i>	8.0%	8.0%		n.a	n.a		5.5%	6.3%				6.0%	6.6%	
EBIT	60	55	-8.3%	1	(3)	n/a	175	223	+27.2%	(18)	(18)	218	257	+17.6%
<i>Margin</i>	6.4%	5.6%		n.a	n.a		4.0%	4.3%				4.1%	4.2%	
Net Financial Results	(14)	(11)		(0)	1		(24)	(21)		(0)	0	(38)	(31)	
Equity Method	0	0		1	3		1	(3)		(0)	(0)	2	0	
Other Results & Fixed Assets	(1)	0		(1)	(0)		(4)	(10)		0	(0)	(6)	(10)	
EBT	45	45	-0.5%	1	(0)	n/a	148	189	+27.4%	(18)	(18)	176	215	+21.9%
Taxes	(13)	(10)		(0)	1		(62)	(64)		6	6	(70)	(67)	
Minorities	1	(0)		(0)	(0)		(41)	(62)		6	6	(34)	(57)	
Net Profit	33	34	+4.9%	1	1	-25.5%	45	63	+39.4%	(7)	(7)	72	91	+26.5%
<i>Margin</i>	3.5%	3.5%		n.a	n.a		1.0%	1.2%				1.3%	1.5%	
Backlog	12,024	12,382	+3.0%	-	-		37,158	44,967	+21.0%			49,182	57,349	+16.6%
<i>Months</i>	35	35		0	0		19	23				22	25	

Note: The column "Adjustments" includes the PPA adjustments, the PPA depreciation and the tax and minorities from both.

- Dragados increased its sales by 6.1% and EBITDA margin remains stable at 8.0% versus the comparable period.
- HOCHTIEF, for its part, showed significant growth across its operating magnitudes thanks to the recovery in CIMIC as well as the positive evolution in HOCHTIEF America and HOCHTIEF Europe, which continue to deliver sustainable growth. It is worth noting the continuous improvement in the operating efficiency where EBITDA margin increased by 70 bp standing at 6.3% and EBIT margin increased by 30bp up 4.3% to despite the higher D&A due to the contract mining activity rebound.
- HOCHTIEF 's contribution to net profit of ACS, after deducting minority interests, amounted to € 63 million, 39.4% higher compared to the same period of the previous year, in proportion to its average stake in the period which stood at 71.8%.

HOCHTIEF														
<i>Euro Million</i>	America			Asia Pacific			Europe			Holding		Total		
	3M16	3M17	Var.	3M16	3M17	Var.	3M16	3M17	Var.	3M16	3M17	3M16	3M17	Var.
Sales	2,519	2,596	+3.0%	1,576	2,145	+36.1%	293	378	+29.2%	27	30	4,414	5,149	+16.6%
EBIT	57	62	+9.7%	119	158	+32.6%	12	13	+8.7%	(12)	(10)	175	223	+27.2%
<i>Margin</i>	2.2%	2.4%		7.6%	7.4%		4.1%	3.4%		0.0%	0.0%	4.0%	4.3%	
Net Financial Results	(3)	(4)		(17)	(20)		(8)	2		4	0	(24)	(21)	
Equity Method	0	0		1	(3)		(0)	(0)		0	(0)	1	(3)	
Other Results & Fixed Assets	(2)	(1)		(2)	2		(1)	(11)		(0)	0	(4)	(10)	
EBT	52	58	+10.7%	101	136	+34.9%	3	5	+56.6%	(8)	(10)	148	189	+27.4%
Taxes	(17)	(15)		(40)	(44)		(3)	(2)		(2)	(2)	(62)	(64)	
Minorities	(5)	(7)		(17)	(29)		(0)	(0)		0	(0)	(23)	(37)	
Net Profit	30	35	+18.5%	44	63	+43.6%	0	2	n/a	(10)	(11)	63	88	+39.4%
<i>Margin</i>	1.2%	1.4%		2.8%	2.9%		0.0%	0.5%				1.4%	1.7%	

- By areas of activities of HOCHTIEF, it is worth highlighting:
 - a) Growth in America where sales went up by 3.0% and net profit by 18.5%. The main factors backing this positive behavior are the good performance of the activities of Turner and Flatiron, the increasing demand and measures introduced to improve operating efficiency.
 - b) In Europe, after a long process of transformation and adaptation to the reality of the central European construction market, the positive trend of the margins and results is confirmed.
 - c) CIMIC, as already mentioned, experienced a substantial activity recovery growing by 26%, mainly in the construction business which the according impact in operating results.

3.2 Industrial Services

Industrial Services		Key Figures	
<i>Euro Million</i>	3M16	3M17	Var.
Turnover	1,787	1,856	+3.9%
EBITDA	203	211	+3.9%
<i>Margin</i>	11.4%	11.4%	
EBIT	186	192	+3.1%
<i>Margin</i>	10.4%	10.3%	
Net Profit	113	119	+4.6%
<i>Margin</i>	6.3%	6.4%	
Backlog	8,426	8,750	+3.8%
<i>Months</i>	16	17	
Net Investments	(24)	43	<i>n.a</i>
Working Capital	(820)	(940)	+14.6%

- Industrial Services sales accounted for € 1,856 million, showing a raise of 3.9% compared to the same period of 2016 thanks to the positive evolution of the international activity and the stabilization of the domestic market.

Industrial Services		Sales per geographical areas	
<i>Euro Million</i>	3M16	3M17	Var.
Spain	497	495	-0.5%
Rest of Europe	97	115	+18.0%
North America	466	380	-18.4%
South America	403	411	+2.0%
Asia Pacific	225	296	+31.5%
Africa	98	160	+62.9%
TOTAL	1,787	1,856	+3.9%

- EPC projects grew by 15.8% thank to the development of international project mainly in Middle East and Japan while Support Services activities decreased by 4.1%, mainly due to the slowdown in support services' domestic activity.
- By region, it is worth noting the good performance of the international activity in general except for North America where there are still production adjustments in the Mexican market. Noteworthy is the growth in Asia Pacific and Europe. Domestic market remains stable with respect to March 2016.

Industrial Services		Turnover breakdown by activity		
Euro Million	3M16	3M17	Var.	
Support Services	1,076	1,031	-4.1%	
<i>Networks</i>	174	174	-0.3%	
<i>Specialized Products</i>	696	658	-5.4%	
<i>Control Systems</i>	206	199	-3.3%	
EPC Projects	713	826	+15.8%	
Renewable Energy: Generation	12	13	+8.3%	
<i>Consolidation Adjustments</i>	(15)	(15)		
TOTAL	1,787	1,856	+3.9%	
International	1,289	1,362	+5.6%	
<i>% over total sales</i>	72.2%	73.3%		

- Backlog grew by 3.8% up to € 8,750 million. International backlog represents 76.4% of the total amount. It is worth noting the positive evolution in South America and the slight recovery of the domestic backlog. Also noteworthy is the growth in the EPC and Networks' backlogs as well as the reactivation of the renewable energy backlog.

Industrial Services		Backlog per geographical areas		
Euro Million	Mar-16	Mar-17	Var.	
Spain	2,020	2,068	+2.4%	
Rest of Europe	393	342	-13.0%	
North America	1,953	1,726	-11.6%	
South America	1,502	2,407	+60.2%	
Asia Pacific	1,768	1,508	-14.7%	
Africa	790	698	-11.6%	
TOTAL	8,426	8,750	+3.8%	

Industrial Services		Backlog per activity		
Euro Million	Mar-16	Mar-17	Var.	
Support Services	4,766	5,084	+6.7%	
<i>Networks</i>	443	583	+31.6%	
<i>Specialized Products</i>	3,040	3,157	+3.8%	
<i>Control Systems</i>	1,283	1,344	+4.8%	
EPC Projects	3,629	3,620	-0.2%	
Renewable Energy: Generation	31	45	+46.8%	
TOTAL BACKLOG	8,426	8,750	+3.8%	
International	6,406	6,681	+4.3%	
<i>% over total backlog</i>	76.0%	76.4%		

- EBITDA accounted for € 211 million, 3.9% higher than in March 2016 with a stable margin that stood at 11.4%.
- EBIT increased by 3.1% up to € 192 million, with a 10.3% margin.
- Net profit accounted to € 119 million, 4.6% higher than in March 2016.

3.3 Services

Services		Key figures	
<i>Euro Million</i>	3M16	3M17	Var.
Turnover	379	348	-8.1%
EBITDA	19	18	-6.1%
<i>Margin</i>	5.0%	5.1%	
EBIT	11	12	+4.3%
<i>Margin</i>	2.9%	3.3%	
Net Profit	23	12	-45.1%
<i>Margin</i>	6.0%	3.6%	
Backlog	1,583	1,994	+25.9%
<i>Months</i>	13	16	
Net Investments	37	(48)	
Working Capital	41	10	

- Sales in the area of Services decreased by 8.1% due to the sale of Sintax by the end of 2016, without this effect, that is considering only Clece in both periods, sales remain stable. The Urban Services and Waste Treatment activities which correspond to Urbaser, sold by 2016 year-end, have been restated as discontinued operations in the prior period.
- The sale of Sintax (logistic services) was agreed on December 2016 and closed at the beginning of this year with a net cash inflow of € 40 million.

Services		Sales breakdown	
<i>Euro Million</i>	3M16	3M17	Var.
Facility management	346	348	+0.7%
Logistics	33	0	-100.0%
TOTAL	379	348	-8.1%
International	20	17	-19.2%
<i>% over total sales</i>	5.4%	4.7%	

- EBITDA accounts for € 18 million and declined by 6.1% due to Sintax sale.
- Net profit decreased by 45.1% amounting down to € 12 million due to the fact that the figure in 2016 includes the contribution of Urbaser as discontinued operations which amounts to € 17.3 million.
- Services backlog corresponds to Clece and accounts for € 1,994 million, equivalent to over 1 year of production and increasing by 25.9% compared to the prior period.

Services		Backlog per geographical areas	
<i>Euro Million</i>	Mar-16	Mar-17	Var.
Spain	1,531	1,918	+25.3%
Rest of Europe	52	76	+45.7%
TOTAL	1,583	1,994	+25.9%

4 Annex

4.1 Main figures per area of activity*

TURNOVER					
<i>Euro Million</i>	3M16		3M17		Var.
Construction	5.362	71 %	6.158	74 %	+14,8%
Industrial Services	1.787	24 %	1.856	22 %	+3,9%
Services	379	5 %	348	4 %	-8,1%
Corporation / Adjustments	(10)		(6)		
TOTAL	7.518		8.357		+11,2%

EBITDA					
<i>Euro Million</i>	3M16		3M17		Var.
Construction	320	59 %	406	64 %	+26,7%
Industrial Services	203	37 %	211	33 %	+3,9%
Services	19	3 %	18	3 %	-6,1%
Corporation / Adjustments	(13)		(13)		
TOTAL	529		621		+17,4%

EBIT					
<i>Euro Million</i>	3M16		3M17		Var.
Construction	218	53 %	257	56 %	+17,6%
Industrial Services	186	44 %	192	42 %	+3,1%
Services	11	3 %	12	3 %	+4,3%
Corporation / Adjustments	(14)		(14)		
TOTAL	401		446		+11,1%

NET PROFIT					
<i>Euro Million</i>	3M16		3M17		Var.
Construction	72	35 %	91	41 %	+26,5%
Industrial Services	113	54 %	119	53 %	+4,6%
Services	23	11 %	12	6 %	-45,1%
Corporation / Adjustments	11		10		
TOTAL	220		233		+6,0%

NET INVESTMENTS					
<i>Euro Million</i>	3M16		3M17		Var.
Construction	275		85		n.a
Industrial Services	(24)		43		n.a
Services	37		(48)		n.a
Corporation / Adjustments	(471)		(2)		n.a
TOTAL	(182)		78		n.a

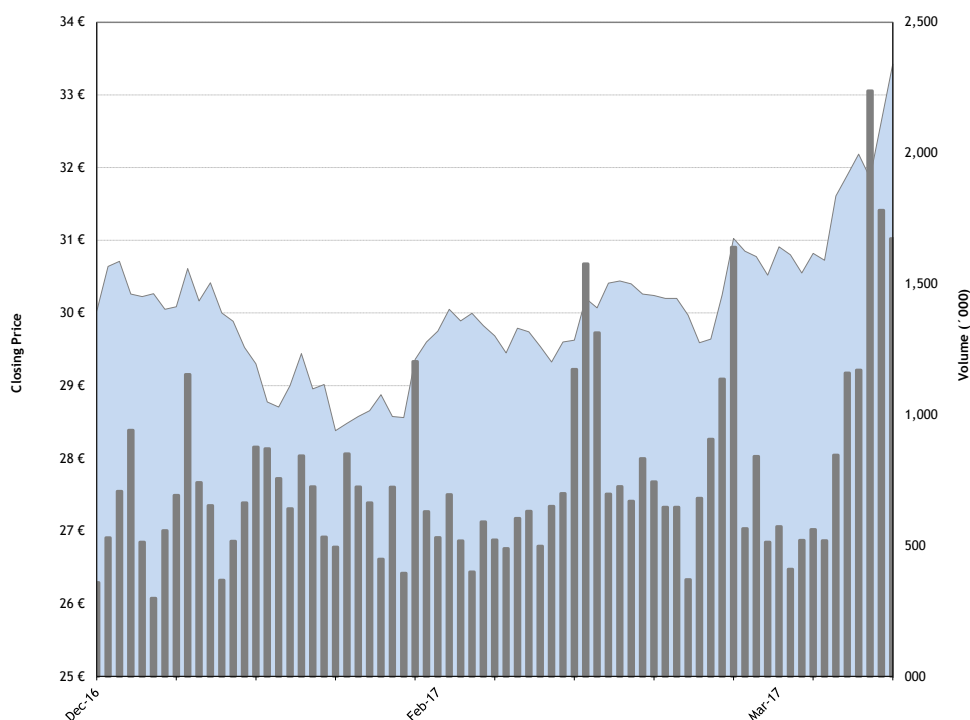
BACKLOG					
<i>Euro Million</i>	Mar-16		Mar-17		Var.
		months		months	
Construction	49.182	22	57.349	25	+16,6%
Industrial Services	8.426	16	8.750	17	+3,8%
Services	1.583	13	1.994	16	+25,9%
TOTAL	59.191	21	68.092	23	+15,0%

NET DEBT					
<i>Euro Million</i>	Mar-16		Mar-17		Var.
Construction	172		6		-96,3%
Industrial Services	(561)		(647)		+15,4%
Services	1.107		186		-83,2%
Corporation / Adjustments	3.122		2.150		-31,1%
TOTAL	3.840		1.695		-55,9%

* Percentages are calculated according to the sum of the data for each activity

4.2 Share data

ACS Shares Data (YTD)	3M16	3M17
Closing price	26.19 €	31.90 €
Performance	-20.64%	21.78%
Maximum in the period	27.26 €	31.90 €
Maximum Date	30-Mar	31-Mar
Minimum in the period	19.31 €	28.34 €
Minimum Date	11-Feb	31-Jan
Average in the period	23.42 €	29.95 €
Total volume ('000)	72,861	46,779
Daily average volume ('000)	1,175	709
Total traded effective (€ mn)	1,707	1,401
Daily average effective (€ mn)	27.53	21.23
Number of shares (mn)	314.66	314.66
Market cap (€ mn)	8,241	10,036



4.3 Exchange rate effect

EXCHANGE RATE EFFECT

EXCHANGE RATE EFFECT (€ vs. currency)	Average Exchange Rate			
	Mar-16	Mar-17	difference	%
1 US Dollar	1.1028	1.0673	(0.0355)	-3.2%
1 Australian Dollar	1.5121	1.4000	(0.1121)	-7.4%
1 Mexican Peso	19.6582	21.2286	1.5704	+8.0%
1 Brazilian Real	4.2612	3.3384	(0.9228)	-21.7%

EXCHANGE RATE EFFECT (€ vs. currency)	Closing Exchange Rate			
	Mar-16	Mar-17	difference	%
1 US Dollar	1.1378	1.0649	(0.0729)	-6.4%
1 Australian Dollar	1.4857	1.3961	(0.0896)	-6.0%
1 Mexican Peso	19.6493	19.9519	0.3026	+1.5%
1 Brazilian Real	4.0875	3.3263	(0.7612)	-18.6%

EXCHANGE RATE EFFECT Euro million	Grupo ACS			
	USD	AUD	Others	Total
Backlog	1,301	1,407	354	3,061
Sales	108	167	34	309
Ebitda	2	19	2	23
Ebit	2	12	1	15
Net Profit	(0)	4	1	5

EXCHANGE RATE EFFECT	Construction			
Euro Million	USD	AUD	Others	Total
Backlog	1,277	1,404	185	2,867
Sales	105	167	8	280
Ebitda	3	19	1	23
Ebit	2	12	1	15
Net Profit	1	4	1	5

EXCHANGE RATE EFFECT	Industrial Services			
Euro Million	USD	AUD	Others	Total
Backlog	23	3	173	199
Sales	3	0	27	30
Ebitda	(1)	0	1	0
Ebit	(1)	0	1	(0)
Net Profit	(1)	0	1	(0)

EXCHANGE RATE EFFECT	Services			
Euro Million	USD	AUD	Others	Total
Backlog	0	0	(4)	(4)
Sales	0	0	(1)	(1)
Ebitda	0	0	0	0
Ebit	0	0	0	0
Net Profit	0	0	0	0

4.4 Main Awards of the Period

In blue the new awards corresponding to the last quarter

4.4.1 Construction

Project	Type of Project	Region	€ mn
Execution of Zuidasdok project comprising the broadening and tunneling of the A10 South in Amsterdam, the road will go underground at the level of the current Amsterdam Zuid station (Amsterdam, Netherlands)	Civil Works	Europe	420.7
Project for the construction of the new bridge on the current NC12 road between Pea Island National Wildlife Refuge and the city of Rodanthe (North Carolina, United States)	Civil Works	America	136.0
Contract for the highway 427 expansion in Ontario, the contract involves the design, build, finance and maintain (DBFM) of approx. 10.6 km (Canada)	Roads	America	125.5
Design and construction of Northlink Stage 3 comprising the construction of a free-flowing dual carriageway between Ellenbrook and Muchea (Perth, Asutralia)	Civil Works	Asia Pacific	124.0
Project for M1 Pacific Motorway widening (New South Wales, Australia)	Civil Works	Asia Pacific	103.0
Construction and development of different subway stations of the Line 3 of the Santiago de Chile subway (Chile)	Railways	America	99.6
Contract mining services for Satui and Bayan's Wahana coal mines in Indonesia	Contract mining	Asia Pacific	96.0
Construction of the highway Ruta Nacional Nº 19 between San Francisco and Río Pomero in Córdoba province (Argentina)	Roads	America	95.2
Construction of the three residential towers Vipul Aarohan residences in Gurgaon (India)	Building	Asia Pacific	76.5
Works for the replacement of two bridges in the Myrtle Avenue railway line (New York, United States)	Railways	America	76.3
Design and construction of four new primary schools (three in Auckland and one in Hamilton) as well as operational services of the schools for 25 years (Australia)	Building	Asia Pacific	72.9
New school building in Jackson Heights (New York, United States)	Building	America	58.0
Construction of the Schwabinger Carre II residential building in Munich (Germany)	Building	Europe	54.1
Construction of Lister Dreieck office building (Hannover, Germany)	Building	Europe	52.8
Construction of the new Hospital of the National Policy of Peru (Lima, Peru)	Building	America	47.4
Project for the construction of Al Garhoud Towers in Dubai (United Arab Emirates)	Building	Asia Pacific	45.9
Process upgrade and equipment replacement project at the Woodleigh Waterworks by PUB, Singapore's national water agency (Singapore)	Civil Works	Asia Pacific	44.8
Improvement and enlargement of the SH 199 highway in Tarrant county (Texas, United States)	Civil Works	America	43.0
Improvement works at the interchange of State Road 93 (I-75) and State Road 64 in Manatee County (Florida, United States)	Roads	America	36.8

4.4.2 Industrial Services

Project	Type of Project	Region	€ mn
Design, construction, operation and maintenance of the Gamboa water treatment plant (Panama)	EPC	America	110.7
EPC project for the construction of Hidromanta hydroelectric power plant with an installed capacity of 19.8 MW (Peru)	EPC	America	40.5
Contract for point of sale outsourcing in 6,000 Repsol oil service stations in Spain	Control systems	Europe	28.0
Concession of the electronic collection system for the SITEUR (Urban Electric Train System) in the city of Guadalajara (Jalisco, Mexico)	Control systems	America	24.8
Contract for maintenance works at Enel's electrical substations in Chile	Networks	America	17.7
Works for the conservation of street lighting in the city of Barcelona (Spain)	Control systems	Europe	17.4

4.4.3 Services

Project	Type of Project	Region	€ mn
Renewal of the contract for home care services in Jaen (Spain)	Services for citizens	Spain	42.2
Cleaning services contract for Miguel Servet Hospital (Zaragoza, Spain)	Services for buildings	Spain	35.8
Renewal of the cleaning services contract for Ramón y Cajal and Niño Jesús Hospitals (Madrid, Spain)	Services for buildings	Spain	31.2
New contract for home care services in Las Palmas de Gran Canaria (Spain)	Services for citizens	Spain	16.7

9. Glossary

ACS Group presents its results in accordance with the International Financial Reporting Standards (IFRS). However, the group makes use of some alternative measures of performance (APM) to provide additional information that promote comparability and understanding of its financial information, and facilitates decision making and evaluation of the performance of the group. Below are the most outstanding APMs.

CONCEPT	DEFINITION and COHERENCE	mar-17	mar-16
Market capitalisation	Num of shares at period close x price at period close	10,036	8,241
Earnings per share	Net Profit of the period / Average num of shares of the period	0.75	0.72
Net Attributable profit	Total Income - Total Expenses of the period - Minority interests result	233	220
Average num. of shares of the period	Daily average outstanding shares in the period adjusted by treasury stock	311.4	306.0
Backlog	Value of the contracts awarded and pending to be executed. In section 1.1, a breakdown is made between a direct and proportional portfolio (referring to proportional participation in joint operating companies and projects not consolidated globally in the Group)	68,092	59,191
Gross Operating Profit (EBITDA)	Operating Profit excluding (1) D&A y (2) non recurrent operating results and/or which dont imply a cash flow + Net Results from Joint Ventures	621	529
(+) Operating Profit	Operating income - Operating expenses	423	342
(-) 1.D&A	Operating provisions and fix asset depreciation	(176)	(128)
(-) 2. Non recurrent operating results and/or which dont imply a cash flow	Impairment & gains on fixed assets + other operating results	(23)	(18)
(+) Net profit from Joint Ventures	Profit before Taxes from foreign joint ventures consolidated by Equity method. It is similar to the UTEs regime in Spain, thus it is included in the EBITDA in order to standardize the accounting criteria with the Group's foreign companies	0	41
Net Financial Debt / EBITDA	Net Financial Debt / Annualized EBITDA	0.7x	5.1x
Net Financial Debt (1)-(2)	Gross external financial debt +Net debt with group companies - Cash & Equivalents	1,695	10,759
(1) Deuda Financiera Bruta	Bank debt + Obligations and other negotiable securities + Project finance and non recourse debt + Financial lease + Other I/t non bank debt + Debt with group companies	8,773	10,770
(2) Cash & Equivalents	Temporary Financial investments + L/T deposits + Cash & Equivalents	7,078	11
Annualized EBITDA	EBITDA of the period / num of month within the period x 12 months	2,486	2,116
Net Cash Flow	(1) Cash Flow from operating activities + (2) Cash Flow from investing activities + (3) Other Cash flows	(761)	(1,102)
1. Cash Flow from operating activities	Adjusted Net Profit attributable + Operating working capital variation ex discontinued operations	(507)	(635)
Adjusted Net Profit attributable	Net profit attributable (+/-) adjustments of concepts which dont imply an operating cash flow	507	416
Operating working capital variation	Working capital variation of the period (+/-) adjustments of non operating concepts (E): dividends, interests, taxes, etc)	(1,013)	(1,052)
2. Cash Flow from investing activities	Net investments (paid/collected) ex discontinued operations	(190)	(346)
(-) Payments from investments	Payments for operating, project and financial investments. This figure may differ from that shown in section 2.3.2 for reasons of deferral (accruals) ex discontinued operations	(192)	(315)
(+) Collections from divestments	Collections from operating, project and financial divestments. This figure may differ from that shown in section 2.3.2 for reasons of deferral (accruals) ex discontinued operations	2	(31)
3. Other Cash Flows	Treasury stock sale/acquisition + Dividend payments + Other financial sources + Cash generated from discontinued operations	(64)	(120)
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Ordinary Financial Result	Financial Income - Financial expenses	(79)	(91)
Net Financial Result	Ordinary financial result + Foreing exchange results + Impairment non current assets results + Results on non current assets disposals	(16)	(15)
Working Capital	Stock + Total accounts receivables - Total accounts payables - other current liabilities	(2,613)	(1,908)

NOTE: All financial indicators and APMs are calculated under the principles of coherence and homogeneity allowing comparability between periods and in compliance with the applicable accounting rules and standards

Data in million of euros

CONCEPT	USE
Market capitalisation	Value of the company in the stock exchange market
Earnings per share	Indicates the part of the net profit that corresponds to each share
Backlog	An indicator of the Group's commercial activity. The value divided by the average duration of the projects is an approximation to the revenues to be received in the following periods
Gross Operating Profit (EBITDA)	Measure of comparable performance to evaluate the evolution of the Group's operating activities excluding depreciation and provisions (more variable items according to the accounting criteria used). This AMP is widely used to evaluate the operational performance of companies as well as part of ratios and valuation multiples and measurement of risks
Net Financial Debt / EBITDA	Comparable ratio of the Group's indebtedness level. It measures the repayment capacity of the financing in number of years.
Net Financial Debt (1)-(2)	Total net debt level at the end of the period. In section 1, it is included a breakdown of the net debt of the projects (Project Finance) and the net debt of the business
(1) Deuda Financiera Bruta	Level of gross financial debt at period end
(2) Cash & Equivalents	Current liquid assets available to cover the repayment needs of financial liabilities
Annualized EBITDA	
Net Cash Flow	Cash generated / consumed of the period
1. Cash Flow from operating activities	Cash generated by operating activities. Its value is comparable to the Group's EBITDA by measuring the conversion of operating income into cash generation
2. Cash Flow from Investing activities	Funds consumed / generated by investment needs or divestments collections in the period
3. Other Cash Flows	
Ordinary Financial Result	Measure of assessment of the result coming from the use of financial assets and liabilities. This concept includes both income and expenses directly related with net financial debt as other non related financial income/expenses
Net Financial Result	
Working Capital	

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This document contains forward-looking statements on the intentions, expectations or forecasts of Grupo ACS or its management at the time the document was drawn up and in reference to various matters including, among others, its customer base, its performance, the foreseeable growth of its business lines and its overall turnover, its market share, the results of Grupo ACS and other matters relating to the Group's activities and current position. These forward-looking statements or forecasts can in some cases be identified by terms such as "expectation", "anticipation", "proposal", "belief" or similar, or their corresponding negatives, or by the very nature of predictions regarding strategies, plans or intentions. Such forward-looking statements or forecasts in no way constitute, by their very nature, guarantees of future performance but are conditional on the risks, uncertainties and other pertinent factors that may result in the eventual consequences differing materially from those contained in said intentions, expectations or forecasts.

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